#### Environmental measures at the office

### Light clothes activities in summer

Light clothes activities such as non-tie and non-jacket activities are recommended in our offices in order to save energy by reasonable air conditioning (set up temperature being around 28 degree centigrade) for three months (July to September).

In addition, we promote the activities by the declaration of adoption of saving energy fashion with the relation to Kansai Council and Kansai Federation.



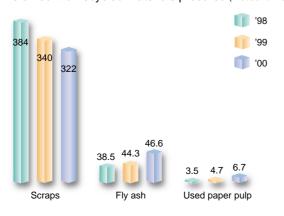
## Green procurement and purchasing

We at Kubota joined the Green Procurement Network in 1996. And we are promoting green procurement in which the environment-friendly products should take priority over other products.

We drafted green procurement guideline regarding raw materials and parts in April 2001, considering supplier- and product-standards totally when procured.

We are constructing in-house system regarding office supplies to increase the procurement rate of products, which meet the standards of specific procurement items in the Law on Promoting Green Purchasing.

#### The amount of recycled materials procured (thousand metric tons)





# Environmental conservation measures at the distribution stage

#### Modal shift, and effective transportation and distribution

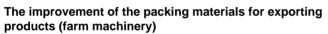
In order to reduce CO2 and NOx emissions, we at Kubota are promoting a modal shift in which we are using the combined transportation system of trucks and railroad to transport our products instead of trucks transportation.

We also make an effort to do effective transportation and distribution by direct transportation and centralized transportation

The rate of modal shift was 35% in fiscal 2000.

We reduced 1,236 metric tons of CO<sub>2</sub> emission, by the reduction of wastes in the improvement of distribution system, and packing and crating system.

The reduction of costs totaled to 1.185 billion yen, increased by 37% over previous year.



Wooden packing materials (pallet, etc.) are impossible to reuse when applied to exporting products, because gathering those materials is difficult.

They become solid wastes in the countries concerned.

So we are changing the packing materials for exporting farm machinery from wood to steel, in Farm and Industrial Machinery Consolidated Division, because they are recyclable and reduce the load to environment.



Wooden package



Steel package



Ohama plant



Small-sized tractor B2710

### Dealing with the Law for Promotion of Sorting and **Recycling of Containers and Packaging**

We sell a various kinds of products to the companies and consumers.

The packing of these products is various.

Almost all products are shipped with the packing that has no relation to the law.

We grasped the total amount of the packing, relating to the law, for our products in fiscal 1999 following previous year. Namely, the amounts of plastic packing and paper packing used were approximately 345 metric tons and approximately

677 metric tons respectively.

However the amount of wastes discharged as municipal solid wastes is very small, because almost all products were shipped to the dealers, or were unpacked at the distribution

We promote the activities such as changing to recyclable materials and reduction of packing, to construct recyclingoriented society.