

Financial Results

for the six months ended Sep. 30, 2011

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November 9, 2011**

Financial Summary

| (in billion yen) | Six months ended Sep. 30, 2011 | Six months ended Sep. 30, 2010 | Changes | | Variance from forecast | |
|------------------------------------------------------|-----------------------------------|-----------------------------------|-------------|-------------|------------------------|-------------|
| | Amount | Amount | Amount | % | Amount | % |
| Revenues | 481.7 | 449.0 | 32.7 | 7.3 | 15.7 | 3.4 |
| Domestic | 229.3 | 224.8 | 4.5 | 2.0 | 8.3 | 3.7 |
| Overseas | 252.4 | 224.3 | 28.2 | 12.6 | 7.4 | 0.3 |
| Operating income | 10.2% 49.2 | 9.6% 43.2 | 6.1 | 14.1 | 4.2 | 9.4 |
| Net income attributable to Kubota Corp. | 5.5% 26.3 | 5.7% 25.7 | 0.6 | 2.4 | -0.7 | -2.5 |

| (in billion yen) | As of Sep. 30, 2011 | As of Mar. 31, 2011 | Changes | |
|-----------------------------|------------------------|------------------------|-------------|------------|
| | Amount | Amount | Amount | % |
| Total assets | 1,371.1 | 1,356.9 | 14.2 | 1.0 |
| Shareholders' equity | 638.1 | 634.9 | 3.3 | 0.5 |



Revenues by reporting segment

| (in billion yen) | | Six months ended Sep. 30, 2011 | Six months ended Sep. 30, 2010 | Changes | |
|----------------------------------------------------|----------|-----------------------------------|-----------------------------------|-------------|-------------|
| | | | | Amount | % |
| Farm & Industrial Machinery (Machinery) | | 361.7 | 330.7 | 31.0 | 9.4 |
| | Domestic | 121.7 | 121.0 | 0.7 | 0.6 |
| | Overseas | 240.0 | 209.7 | 30.3 | 14.4 |
| Water & Environment Systems (Water) | | 76.3 | 74.7 | 1.6 | 2.1 |
| | Domestic | 71.5 | 68.4 | 3.1 | 4.6 |
| | Overseas | 4.8 | 6.3 | -1.5 | -24.5 |
| Social Infrastructure (Infrastructure) | | 30.6 | 31.2 | -0.6 | -2.0 |
| | Domestic | 23.1 | 23.3 | -0.2 | -0.7 |
| | Overseas | 7.5 | 8.0 | -0.5 | -5.7 |
| Other | | 13.2 | 12.5 | 0.7 | 5.9 |
| | Domestic | 13.0 | 12.2 | 0.8 | 7.0 |
| | Overseas | 0.2 | 0.3 | -0.1 | -38.1 |
| Total revenues | | 481.7 | 449.0 | 32.7 | 7.3 |
| Domestic revenues | | 229.3 | 224.8 | 4.5 | 2.0 |
| Overseas revenues | | 252.4 | 224.3 | 28.2 | 12.6 |

Revenues by reporting segment

▶ Machinery: +31.0 billion yen (Domestic:+0.7 Overseas:+30.3)

- ◇Domestic: Sales of farm machinery decreased slightly.
Sales of construction machinery increased substantially.
- ◇Overseas: Sales of engines and construction machinery increased substantially. Sales of tractors also increased. However, sales of combine harvesters and rice transplanters decreased. By region, revenues in North America and Europe recorded double digit growth and revenues in Asia outside Japan also increased.

▶ Water: +1.6 billion yen (Domestic:+3.1 Overseas:-1.5)

- ◇Domestic: Sales of pipe-related products increased slightly and sales of environment-related products rebounded.
- ◇Overseas: Sales of ductile iron pipes and valves decreased largely.

▶ Infrastructure: -0.6 billion yen (Domestic:-0.2 Overseas:-0.5)

- ◇Domestic: Sales of air conditioning equipment increased largely. Sales of industrial castings and vending machine decreased.
- ◇Overseas: Sales of spiral welded steel pipes and air-conditioning equipment decreased.

▶ Other: +0.7 billion yen (Domestic:+0.8 Overseas:-0.1)

Operating income

| (in billion yen) | Six months ended Sep. 30, 2011 | | Six months ended Sep. 30, 2010 | | Changes | |
|-------------------------|-----------------------------------|-------------|-----------------------------------|------------|------------|-------------|
| | Amount | % | Amount | % | Amount | % |
| Operating Income | 49.2 | 10.2 | 43.2 | 9.6 | 6.1 | 14.1 |

Factors affected operating income (YoY change +6.1 billion yen)

1. Appreciation of the yen

U.S. dollar (91→82)
Euro (121→115)
Other currencies

-6.0 billion yen
-1.0 billion yen
-1.0 billion yen

-8.0 billion yen

2. Material costs

Machinery
Water
Infrastructure

+1.5 billion yen
-1.0 billion yen
-0.5 billion yen

±0 billion yen

3. Losses from the Earthquake(*) (non-recurring item)

(*)The Great East Japan Earthquake

-0.8 billion yen

4. Revenue increase, geographic & product mix, and others

+14.9 billion yen

Operating Income by reporting segment

Operating income excluding non-recurring items

(% shows OP margin)

| (in billion yen) | Six months ended Sep. 30, 2011 | | | Six months ended Sep. 30, 2010 | | | Changes ①-④ | Changes (Adjusted) ③-⑥ | Changes in revenues |
|-----------------------|--------------------------------|----------------------------------------|------------------------------------------|--------------------------------|---------------------------------|------------------------------------------|----------------|------------------------------|---------------------------|
| | Operating Income ① | Non- recurring Items (*) ② | Adjusted Operating Income ③=①-② | Operating Income ④ | Non- recurring Items ⑤ | Adjusted Operating Income ⑥=④-⑤ | | | |
| Machinery | 14.5% 52.5 | -0.4 | 14.6% 52.8 | 14.1% 46.6 | - | 14.1% 46.6 | 5.8 | 6.2 | 31.0 |
| Water | 4.5% 3.5 | -0.2 | 4.8% 3.7 | 2.8% 2.1 | - | 2.8% 2.1 | 1.4 | 1.6 | 1.6 |
| Infrastructure | 3.6% 1.1 | -0.1 | 4.0% 1.2 | 6.1% 1.9 | - | 6.1% 1.9 | -0.8 | -0.7 | -0.6 |
| Other | 6.3% 0.8 | 0.0 | 6.4% 0.8 | 6.1% 0.8 | - | 6.1% 0.8 | 0.1 | 0.1 | 0.7 |
| Adjustment | -8.6 | -0.1 | -8.5 | -8.2 | - | -8.2 | -0.4 | -0.3 | |
| Total | 10.2% 49.2 | -0.8 | 10.4% 50.0 | 9.6% 43.2 | 0.0 | 9.6% 43.2 | 6.1 | 6.9 | 32.7 |

(*) Losses from the Earthquake

Other income(expenses)

| (in billion yen) | Six months ended Sep. 30, 2011 | Six months ended Sep. 30, 2010 | Changes |
|-------------------------|-----------------------------------|-----------------------------------|---------|
| | Amount | Amount | Amount |
| Other income (expenses) | -4.9 | -0.1 | -4.8 |



(Details)

| | | | |
|--------------------------------------------|------|------|------|
| Interests and dividends | 1.2 | 1.2 | 0.0 |
| Gain on nonmonetary exchange of securities | - | 2.8 | -2.8 |
| Valuation loss on other investments | -1.4 | -0.0 | -1.4 |
| Foreing exchange loss -net | -6.5 | -3.8 | -2.8 |
| Other | 1.9 | -0.3 | 2.2 |

Taxable income/ net income

| (in billion yen) | Six months ended Sep. 30, 2011 | | Six months ended Sep. 30, 2010 | | Changes | |
|----------------------------------------------------------------------|-----------------------------------|-----|-----------------------------------|-----|-------------|-----|
| | Amount | % | Amount | % | Amount | % |
| Taxable income(*) | 44.4 | 9.2 | 43.0 | 9.6 | 1.3 | 3.1 |
| Income taxes | 16.6 | | 14.7 | | -1.9 | |
| (Effective tax rate) | (37.5%) | | (34.2%) | | | |
| Equity in net income of affiliated companies | 1.2 | | 0.5 | | 0.7 | |
| Net income | 28.9 | 6.0 | 28.9 | 6.4 | 0.0 | 0.1 |
| Less: Net income attributable to noncontrolling interests | 2.6 | | 3.2 | | 0.6 | |
| Net income attributable to Kubota Corp. | 26.3 | 5.5 | 25.7 | 5.7 | 0.6 | 2.4 |

(*) Income before income taxes and equity in net income of affiliated companies

Balance sheets(Assets)

| (in billion yen) | As of Sep. 30, 2011 | As of Mar. 31, 2011 | Changes |
|------------------------------------------------------|---------------------------|---------------------------|-------------|
| Current assets | 789.9 | 777.2 | 12.7 |
| Cash and Cash equivalents | 86.7 | 105.3 | -18.6 |
| Notes and accounts receivable | 345.8 | 353.6 | -7.8 |
| Short-term finance receivables-net | 106.6 | 100.4 | 6.1 |
| Inventories | 193.3 | 174.2 | 19.1 |
| Other current assets | 57.5 | 43.6 | 13.9 |
| Investments and long-term finance receivables | 319.0 | 316.9 | 2.1 |
| Long-term finance receivables-net | 213.8 | 199.8 | 13.9 |
| Other | 105.2 | 117.1 | -11.9 |
| Property, plant, and equipment | 210.7 | 217.4 | -6.7 |
| Other assets | 51.5 | 45.4 | 6.1 |
| Total assets | 1,371.1 | 1,356.9 | 14.2 |

| | | | |
|--------------------------------------|--------------|--------------|-------------|
| Total finance receivables-net | 320.3 | 300.3 | 20.1 |
|--------------------------------------|--------------|--------------|-------------|

Balance sheets(Liabilities)

| (in billion yen) | As of Sep. 30, 2011 | As of Sep. 30, 2010 | Changes |
|--------------------------------------|---------------------------|---------------------------|--------------|
| Current liabilities | 424.6 | 435.1 | -10.5 |
| Short-term borrowings | 55.2 | 76.6 | -21.5 |
| Notes and accounts payable | 176.7 | 164.8 | 11.9 |
| Current portion of long-term debt | 80.6 | 85.6 | -4.9 |
| Other | 112.1 | 108.1 | 4.0 |
| Long-term liabilities | 259.5 | 240.4 | 19.1 |
| Long-term debt | 217.0 | 191.8 | 25.2 |
| Accrued retirement and pension costs | 31.0 | 35.3 | -4.2 |
| Other long-term liabilities | 11.4 | 13.3 | -1.9 |
| Total liabilities | 684.1 | 675.5 | 8.6 |
| Total interest-bearing debt | 352.8 | 354.0 | -1.2 |

Balance sheets(Equity)

| (in billion yen) | As of Sep. 30, 2011 | As of Mar. 31, 2011 | Changes |
|------------------------------------------|---------------------------|---------------------------|------------|
| Kubota Corp. shareholders' equity | 638.1 | 634.9 | 3.3 |
| Common stock | 84.1 | 84.1 | — |
| Capital surplus | 89.3 | 89.1 | 0.1 |
| Legal reserve | 19.5 | 19.5 | — |
| Retained earnings | 534.3 | 516.9 | 17.4 |
| Accumulated other comprehensive loss | -69.7 | -65.4 | -4.3 |
| Treasury stock | -19.3 | -9.3 | -10.0 |
| Noncontrolling interests | 48.8 | 46.5 | 2.4 |
| Total equity | 687.0 | 681.4 | 5.6 |

(Reference) history of share buyback and cancellation

| | | Up to Mar. 31, 2007 | Year ended Mar. 31, 2008 | Year ended Mar. 31, 2009 | Year ended Mar. 31, 2010 | Year ended Mar. 31, 2011 | Six months ended Sep. 30, 2011 | Total |
|-----------------------------------------------|----------------------------------|------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|--------------------------------------|--------|
| Share buyback | Number of shares(million shares) | 133.4 | 10.9 | 8.6 | 0.2 | 0.1 | 15.8 | 168.9 |
| | Amount(billion yen) | 68.8 | 8.0 | 5.3 | 0.2 | 0.1 | 10.0 | 92.4 |
| Cancellation | Number of shares(million shares) | -133.3 | -6.0 | | | | | -139.3 |
| | Amount(billion yen) | -68.7 | -4.4 | | | | | -73.1 |
| Number of shares outstandings(million shares) | | 1,291.9 | 1,285.9 | 1,285.9 | 1,285.9 | 1,285.9 | 1,285.9 | — |

Cash flow statements

| (in billion yen) | Six months ended Sep. 30, 2011 | Six months ended Sep. 30, 2010 | Changes |
|-----------------------------------------------------------------|-----------------------------------|-----------------------------------|---------|
| Net cash provided by operating activities | 35.3 | 53.2 | -18.0 |
| Purchases of fixed assets | -9.7 | -12.2 | 2.5 |
| Other | -27.6 | -16.5 | -11.1 |
| Net cash used in investing activities | -37.3 | -28.7 | -8.5 |
| Net cash used in financing activities | -17.2 | -30.5 | 13.3 |
| Effect of exchange rate changes on cash and cash equivalents | 0.5 | -1.8 | 2.3 |
| Net decrease in cash and cash equivalents | -18.6 | -7.8 | -10.9 |
| Free cash flow | 25.6 | 41.0 | -15.4 |

Recent developments

▶ Thailand - Flood damages

Flood damages are limited to Thailand's operations and no effect on operations in other regions.

- **Manufacturing:** A plant for producing power tillers and horizontal diesel engines is being suspended. A plant for producing tractors and combine harvesters restarted.

<Current situations>

| Name of subsidiaries, site | | Manufacturing items | Damages | Current situations |
|-------------------------------------|-------------------|-----------------------------------------------------------------|------------|------------------------------------------------------------------------------------------------------------------------------------------|
| Siam Kubota Corporation | Navanakorn plant | Horizontal diesel engines; Power tillers and other machinery | Inundated | Suspending production |
| | Amatanakorn plant | Tractors and Combine harvesters | No damages | - Restarted production of combine harvesters from late October - Tractor production is expected to resume from the middle of November |
| Siam Kubota Metal Technology | | Castings for engines and tractors | No damages | Continues production |
| Kubota Precision Machinery Thailand | | Oil hydraulic cylinder for tractors | No damages | Restarted production from the beginning of November |

•Supply-chain:

Production in Thailand is being affected by parts supply constraint due to flood damage on parts suppliers.

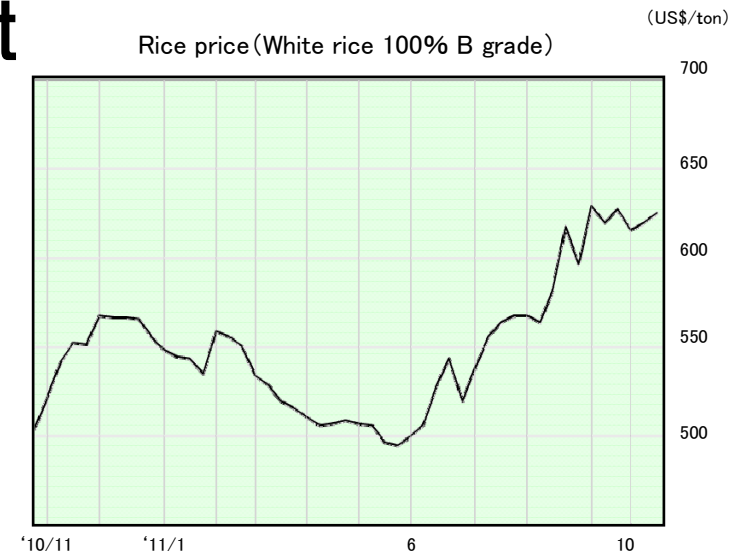
- Helping suffering parts suppliers by sending production engineers temporarily from Japan to Thailand.
- Ensuring parts supply by temporarily switching procurement source.

•Dealers: Their damages are slight.

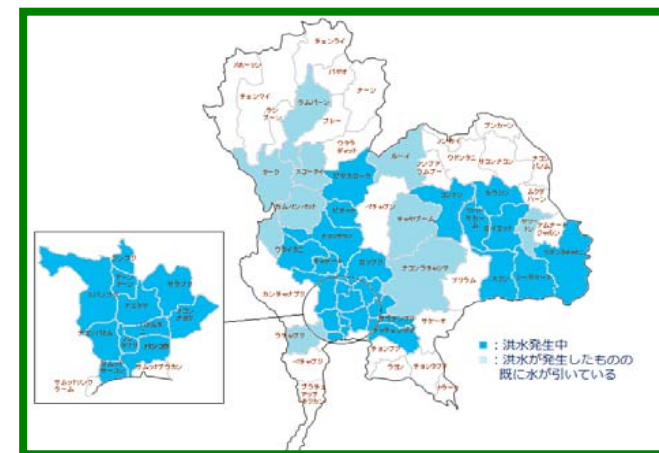


▶ Thailand - Market environment For early recovery from flood damages.

- Rice price is rising
 - Restart of rice mortgage scheme (virtually act as governmental procurement)
Purchasing price is higher than current market price.
 - Export rice price exceeds US\$600/ton.
- Approx. 10% of farmland flooded
 - Flood also occurred, however sales sharply increased soon after the flood in 2010.
- Government measures for flood damages
 - Compensation for flooded paddy field; free supply of rice seed



Flood map (from JETRO Website)



▶ China

Shifting the engines of growth from Head-feeding type combine harvesters to conventional type combine harvesters, rice transplanters and tractors.

•Subsidies for farm machinery:

Total budget increased. (15.5 billion RMB→17.5 billion RMB)

However, budget is generously allocated to rice transplanter among farm machinery.

•Farm machinery:

Sales in the first half of this fiscal year decreased slightly in total. Sales of rice transplanters, conventional type combine harvesters and tractors increased, while sales of head-feeding type combine harvesters decreased.

Combine (head-feeding): Stagnant due to decrease in subsidy. Trying to recover by campaign.

Combine (conventional): Sharp increase in sales due to nationwide subsidies.

Rice transplanter: Heavily-subsidized because of lower mechanization ratio. Substantial growth.

Tractor: Two models are rolled out and sales are favorable.

•Construction machinery and engines:

Sales of construction machinery and engines in the first half of this fiscal year largely increased and compensated sales decline of farm machinery.



▶ U.S.A.

Sales is expanding due to improving market share in flat market.

- Tractors market (0-100hp) slowed down from April and almost flat in the 9 months up to September. Our market share was improving again this year.

YoY growth rate of tractor retail sales units by horsepower <US Ag flash by AEM>

| 2011 | 1Q | 2Q | 6months | 3Q | 9months |
|----------|---------|--------|---------|--------|---------|
| 0-40hp | + 5.7% | - 2.1% | + 0.4% | - 3.5% | - 0.8% |
| 40-100hp | + 15.4% | - 3.5% | + 3.6% | - 2.0% | + 1.7% |

- Promotion: stimulated customer appetite by 0% interest and cash-back campaign.
- Tractor: Basic model tractors contributed to its sales expansion, while sales of mowers were stagnant due to drought.
- Sales units of construction machinery doubled due to full-fledged launch of compact track loaders (CTL). Sales of engines increased due to steady demand of OEM customers.

▶ Canada

Sales of tractors, construction machinery and engines are growing in double figures in contrast to sluggish performance in 2010.



▶ Europe

Construction machinery and engines maintains double digit sales growth, and sales of tractor is performing solidly.

- Construction machinery:

Demand in Europe keeps upward trend and sales are more than expected. Replacement demand from rental companies is steady.

- Engine:

Demand from OEM customers is strong because their export is brisk due to weak euro. Rush demand is also expected before tightening of emission regulation.

- Tractor:

Although sales in south European countries are stagnant, sales of tractor in U.K., France and Germany are steady.



▶ Japan

Farm machinery business was adversely impacted by the Earthquake.
Construction machinery business is expanding.

Demand for Public works related products is sluggish.

- Shipment of farm machinery for domestic market decreased by 6.0 % in the 9 months up to September due to negative impact of the Earthquake.

[Shipment of farm machinery for Japanese market , YoY (%)]

| (%) | 1Q | 2Q | 6months | 3Q | 9months |
|------|--------|--------|---------|--------|---------|
| 2010 | - 4.2% | + 9.9% | + 2.0% | - 3.9% | - 0.3% |
| 2011 | - 7.9% | - 3.6% | - 5.8% | - 6.4% | - 6.0% |

<Japan Farm Machinery Manufacturers' Association>

- Farm machinery: Decreases in sales in suffered area of the Earthquake were partly compensated by increases in sales in other area.
- Construction machinery: Demand showed double digit growth due to rebound in demand and reconstruction demand.
- Public works related products: Demand continues sluggish. Reconstruction demand of the Earthquake in this fiscal year will be a limited.



Forecast

Anticipated result of operations

The current forecast is maintained.

(Effects of Thailand's flood are not reflected.)

【Forecast】

| (in billion yen) | Year ending Mar 31. 2012 (Forecast) | Year ended Mar 31. 2011 (Actual) | Changes |
|----------------------------------------------------|-------------------------------------------|----------------------------------------|-------------|
| Revenues | 1,000.0 | 933.7 | 66.3 |
| Operating income | 10.0% 100.0 | 9.2% 86.1 | 13.9 |
| Taxable income | 10.0% 100.0 | 9.8% 91.3 | 8.7 |
| Net income attributable to Kubota Corp. | 6.0% 60.0 | 5.9% 54.8 | 5.2 |



Revenues: (YoY change +66.3 billion yen)

Domestic(YoY change +19.1): Machinery +3.6; Water +11.3; Infrastructure +2.7; Other +1.4

Overseas(YoY change +47.2): Machinery +44.9; Water +0.9; Infrastructure +1.8; Other -0.4

Factors affecting operating income(YoY change +13.9 billion yen)

| | | | |
|-----------------------------------------------------------------|-------------------|-------------------|---------------------|
| 1. Appreciation of the yen | US dollar (88→79) | -14.0 billion yen | } -21.0 billion yen |
| | Euro (116→111) | -3.0 billion yen | |
| | Other currencies | -4.0 billion yen | |
| 2. Material costs | Machinery | +2.5 billion yen | } -0.5 billion yen |
| | Water | -3.0 billion yen | |
| 3. Gain on unutilized assets | | | +6.0 billion yen |
| 4. Losses from the Earthquake (Variance from the prior year) | | | +1.5 billion yen |
| 5. Revenue increase and others | | | +27.9 billion yen |

Anticipated revenues by reporting segment

| (in billion yen) | Year ending Mar 31. 2012 (Forecast) | Year ended Mar 31. 2011 (Actual) | Changes | | Previous forecast | Variation from previous forecast | |
|--------------------------|-------------------------------------------|----------------------------------------|-------------|-------------|----------------------|-------------------------------------|-------------|
| | | | Amount | % | | Amount | % |
| Machinery | 700.0 | 651.5 | 48.5 | 7.4 | 696.0 | 4.0 | 0.6 |
| Domestic | 230.0 | 226.4 | 3.6 | 1.6 | 230.0 | 0.0 | 0.0 |
| Overseas | 470.0 | 425.1 | 44.9 | 10.6 | 466.0 | 4.0 | 0.9 |
| Water | 205.0 | 192.8 | 12.2 | 6.3 | 208.0 | -3.0 | -1.4 |
| Domestic | 190.0 | 178.7 | 11.3 | 6.3 | 191.0 | -1.0 | -0.5 |
| Overseas | 15.0 | 14.1 | 0.9 | 6.4 | 17.0 | -2.0 | -11.8 |
| Infrastructure | 65.0 | 60.4 | 4.6 | 7.6 | 66.0 | -1.0 | -1.5 |
| Domestic | 47.0 | 44.3 | 2.7 | 6.1 | 46.0 | 1.0 | 2.2 |
| Overseas | 18.0 | 16.2 | 1.8 | 11.1 | 20.0 | -2.0 | -10.0 |
| Other | 30.0 | 29.0 | 1.0 | 3.6 | 30.0 | 0.0 | 0.0 |
| Domestic | 30.0 | 28.6 | 1.4 | 4.9 | 30.0 | 0.0 | 0.0 |
| Overseas | 0.0 | 0.4 | -0.4 | -100.0 | 0.0 | 0.0 | 0.0 |
| Total revenues | 1,000.0 | 933.7 | 66.3 | 7.1 | 1,000.0 | 0.0 | 0.0 |
| Domestic revenues | 497.0 | 477.9 | 19.1 | 4.0 | 497.0 | 0.0 | 0.0 |
| Overseas revenues | 503.0 | 455.8 | 47.2 | 10.4 | 503.0 | 0.0 | 0.0 |

Anticipated operating income by reporting segment

Anticipated operating income excluding non-recurring items

-6.0 billion yen change from previous forecast

| (in billion yen) | Year ending Mar. 31, 2012 (Forecast) | | | Year ended Mar. 31, 2011 (Actual) | | | Changes ①-④ | Changes (Adjusted) ③-⑥ | Changes in revenues |
|------------------|--------------------------------------|----------------------------------------|------------------------------------------|-----------------------------------|-------------------------------------------------|------------------------------------------|----------------|------------------------------|---------------------------|
| | Operating Income ① | Non- recurring Items (*) ② | Adjusted Operating Income ③=①-② | Operating Income ④ | Non- recurring Items (earthquake) ⑤ | Adjusted Operating Income ⑥=④-⑤ | | | |
| Machinery | 12.9% 90.0 | -0.6 | 12.9% 90.6 | 13.3% 86.5 | -1.7 | 13.5% 88.2 | 3.5 | 2.4 | 48.5 |
| Water | 7.8% 16.0 | -0.2 | 7.9% 16.2 | 6.8% 13.1 | -0.3 | 7.0% 13.4 | 2.9 | 2.8 | 12.2 |
| Infrastructure | 4.6% 3.0 | -0.1 | 4.8% 3.1 | 4.1% 2.5 | -0.1 | 4.3% 2.6 | 0.5 | 0.5 | 4.6 |
| Other | 6.7% 2.0 | 0.0 | 6.7% 2.0 | 7.2% 2.1 | 0.0 | 7.3% 2.1 | -0.1 | -0.1 | 1.0 |
| Adjustment | -11.0 | 6.0 | -17.0 | -18.1 | -0.4 | -17.6 | 7.1 | 0.6 | |
| 計 | 10.0% 100.0 | 5.1 | 9.5% 94.9 | 9.2% 86.1 | -2.5 | 9.5% 88.7 | 13.9 | 6.3 | 66.3 |

(*)Losses from the Earthquake + Gain on sales of unutilized assets

-0.5 billion yen change from previous forecast

+6.5 billion yen change from previous forecast



Anticipated foreign exchange rate

| Yen | | Year ending Mar. 31, 2012 | | Year ended Mar. 31, 2011 | |
|--------|----------------------|---------------------------|-------------------|--------------------------|-----|
| | | Revised forecast | Previous forecast | | |
| ¥/US\$ | 1st Half (Jan.-Jun.) | Actual | 82 | 82 | 91 |
| | 3Q (Jul.-Sep.) | Actual | 78 | — | 86 |
| | 4Q (Oct.-Dec.) | Plan | 75 | — | 83 |
| | 2nd Half (Jul.-Dec.) | Plan | 76 | 80 | 84 |
| | Full year average | Plan | 79 | 81 | 88 |
| ¥/Euro | 1st Half (Jan.-Jun.) | Actual | 115 | 115 | 121 |
| | 3Q (Jul.-Sep.) | Actual | 110 | — | 111 |
| | 4Q (Oct.-Dec.) | Plan | 105 | — | 112 |
| | 2nd Half (Jul.-Dec.) | Plan | 108 | 115 | 111 |
| | Full year average | Plan | 111 | 115 | 116 |

CAPEX, Depreciations, R&D expenses

| (in billion yen) | Year ending March 31, 2012 | | Year ended March 31, 2011 |
|--------------------------------|----------------------------|-------------------|---------------------------|
| | Revised forecast | Previous forecast | |
| Capital expenditures | 34.0 | 34.0 | 24.0 |
| Depreciations and amortization | 29.0 | 30.8 | 26.5 |
| R&D expenses | 28.0 | 26.0 | 25.0 |

Cautionary Statements with Respect to Forward-Looking Statements

This document may contain forward-looking statements that are based on management's expectations, estimates, projections and assumptions. These statements are not guarantees of future performance and involve certain risks and uncertainties, which are difficult to predict. Therefore, actual future results may differ materially from what is forecast in forward-looking statements due to a variety of factors, including, without limitation: general economic conditions in the Company's markets, particularly government agricultural policies, levels of capital expenditures both in public and private sectors, foreign currency exchange rates, the occurrence of natural disasters, continued competitive pricing pressures in the marketplace, as well as the Company's ability to continue to gain acceptance of its products.

Kubota

For Earth, For Life