



**ON YOUR SIDE**

**Supplementary information  
for the six months ended June 30, 2021**



**August 3, 2021**

# Exchange Rate

## ■ Exchange rate

		Year ending Dec. 31, 2021		Year ended Dec. 31, 2020
		(Forecast)	(Actual)	(Actual)
¥/US\$	1st half (Jan.-Jun.)	-	108	108
	2nd half (Jul.-Dec.)	108	-	105
	Full year average (Jan.-Dec.)	108	-	107
¥/Euro	1st half (Jan.-Jun.)	-	130	119
	2nd half (Jul.-Dec.)	130	-	124
	Full year average (Jan.-Dec.)	130	-	122

¥/US\$	1st quarter end (Mar.)	-	111	109
	2nd quarter end (Jun.)	-	111	108
	3rd quarter end (Sept.)	108	-	106
	4th quarter end (Dec.)	108	-	104
¥/Euro	1st quarter end (Mar.)	-	130	120
	2nd quarter end (Jun.)	-	132	121
	3rd quarter end (Sept.)	130	-	124
	4th quarter end (Dec.)	130	-	127

# Exchange Rate

## ■ Exchange rate

		Year ending Dec. 31, 2021		Year ended Dec. 31, 2020
		(Forecast)	(Actual)	(Actual)
¥/THB	1st half (Jan.-Jun.)	-	<b>3.50</b>	<b>3.43</b>
	2nd half (Jul.-Dec.)	<b>3.30</b>	-	<b>3.41</b>
	Full year average (Jan.-Dec.)	<b>3.40</b>	-	<b>3.42</b>
¥/RMB	1st half (Jan.-Jun.)	-	<b>16.66</b>	<b>15.39</b>
	2nd half (Jul.-Dec.)	<b>16.34</b>	-	<b>15.58</b>
	Full year average (Jan.-Dec.)	<b>16.50</b>	-	<b>15.48</b>

¥/THB	1st quarter end (Mar.)	-	<b>3.54</b>	<b>3.34</b>
	2nd quarter end (Jun.)	-	<b>3.44</b>	<b>3.49</b>
	3rd quarter end (Sept.)	<b>3.30</b>	-	<b>3.34</b>
	4th quarter end (Dec.)	<b>3.30</b>	-	<b>3.44</b>
¥/RMB	1st quarter end (Mar.)	-	<b>16.84</b>	<b>15.31</b>
	2nd quarter end (Jun.)	-	<b>17.11</b>	<b>15.23</b>
	3rd quarter end (Sept.)	<b>16.34</b>	-	<b>15.54</b>
	4th quarter end (Dec.)	<b>16.34</b>	-	<b>15.88</b>

# Reference Data (Revenue in Machinery by product and region)

## ■ Revenue in Machinery by product and region for the six months ended June 30, 2021

(Unit: billions of yen)	Tractors		Combine harvesters and rice transplanters		Engines		CE		Finance income*		Others		Machinery total**	
	FY2021 2Q	FY2020 2Q	FY2021 2Q	FY2020 2Q	FY2021 2Q	FY2020 2Q	FY2021 2Q	FY2020 2Q	FY2021 2Q	FY2020 2Q	FY2021 2Q	FY2020 2Q	FY2021 2Q	FY2020 2Q
Japan	32	29	21	19	10	9	16	16	1	1	79	71	160	145
North America	179	137	0	0	27	23	101	67	29	25	55	44	390	295
Europe	31	23	0	0	23	15	52	38	0	0	40	32	146	108
Asia	82	57	52	38	19	16	12	10	13	11	30	21	208	152
Others	17	9	1	1	2	1	10	5	1	1	7	4	36	20
<b>Total**</b>	<b>341</b>	<b>254</b>	<b>74</b>	<b>57</b>	<b>81</b>	<b>63</b>	<b>192</b>	<b>135</b>	<b>43</b>	<b>38</b>	<b>211</b>	<b>172</b>	<b>941</b>	<b>719</b>

\* Beginning with the year ending December 31, 2021, in conformity with the change in the business reporting structure, the amounts related to "Financial services businesses" are reported in "Finance income" in the "Farm & Industrial Machinery" segment, whereas they were formerly reported in the "Other" segment. The information for the same period in the prior year has been retrospectively adjusted to conform to the current year's presentation.

\*\* "Total" of each product and each region may not match the total of revenue by product and region because revenue by product and region is rounded to the nearest billion yen.

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## Cautionary Statements with Respect to Forward-Looking Statements

This document may contain forward-looking statements that are based on management's expectations, estimates, projections, and assumptions. These statements are not guarantees of future performance and involve certain risks and uncertainties, which are difficult to predict. Therefore, actual future results may differ materially from what is forecast in forward-looking statements due to a variety of factors, including, without limitation: general economic conditions in the Company's markets, particularly government agricultural policies, levels of capital expenditures both in public and private sectors, foreign currency exchange rates, the occurrence of natural disasters, continued competitive pricing pressures in the marketplace, as well as the Company's ability to continue to gain acceptance of its products.

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**For Earth, For Life**  
**Kubota**