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### FOR IMMEDIATE RELEASE (FRIDAY, AUGUST 6, 2004)

### **RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED JUNE 30, 2004 REPORTED BY KUBOTA CORPORATION**

OSAKA, JAPAN, August 6, 2004 ---Kubota Corporation reported its consolidated results of operations for the three months ended June 30, 2004 today.

(1) Results of operations						ds of U.S. dollars except Share ("ADS") amounts)
	Th	ree months ended Jun. 30, 2004	% (*)	Year ended Mar. 31, 2004		
Net sales	[	¥196,207 [ \$1,816,731 ]		Jun. 30, 2003 ¥185,187	(0.1)	¥930,237
Operating income	[	¥22,833 \$211,417 ]	146.1	¥9,278	(34.9)	¥21,849
Income before income taxes, minority interests in earnings of subsidiaries, and equity in net income of affiliated companies	[	¥25,790 \$238,796 ]	123.7	¥11,528	(7.5)	¥27,097
Net income	[	¥13,985 \$129,491 ]	294.8	¥3,542	(36.1)	¥11,700
Net income per ADS (five common shares) Basic		¥52 [\$0.48]		¥13		¥44
Diluted		¥51 [\$0.47]		¥13		¥43

**Consolidated Financial Highlights** 

(Unaudited)

Notes. 1 : (\*) represents percentage change from the corresponding previous period.

2 : The United States dollar amounts included herein represent translations using the approximate exchange rate on June 30, 2004, of ¥108 =US\$1, solely for convenience.

(In millions of yen and thousands of U.S. dollars except per ADS amounts)

(2) I manetar position				except per ribb amounts)
		Jun. 30, 2004	Jun. 30, 2003	Mar. 31, 2004
Total assets	[	¥1,108,019 \$10,259,435 ]	¥1,060,633	¥1,124,225
Shareholders' equity	[	¥400,146 \$3,705,056 ]	¥336,585	¥391,082
Ratio of shareholders' equity to total assets		36.1%	31.7%	34.8%
Shareholders' equity per ADS	[	¥1,493 \$13.82 ]	¥1,251	¥1,459

(3) 118 subsidiaries are consolidated, and 36 affiliated companies are accounted for under the equity method.

(4) The number of newly consolidated companies during the period	:0
The number of companies newly excluded from consolidated subsidiaries during the period	:1
The number of newly affiliated companies during the period	:1
The number of companies newly excluded from affiliated companies during the period	:1

### (5) Financial forecast

The Company revised the anticipated results of operations from those released on July 30, 2004.

(Reason for revision)

Net sales for the six months ending September 30, 2004 are forecasted to be ¥443.0 billion, an increase of ¥6.0 billion from the previous forecast on July 30, 2004, reflecting expanding sales in North America in Internal Combustion Engine and Machinery, and firm domestic sales in Pipes, Valves, and Industrial Castings. Income before income tax is forecasted to be ¥45.0 billion, an increase of ¥6.0 billion from the previous forecast, and net income is also expected to be ¥48.0 billion, an increase of ¥4.0 billion from the previous forecast. These increases are principally due to the sales increase and gradual progress in cost reduction.

The forecast for the year ending March 31, 2005 was revised in accordance with the revision of the forecast for the six months of the first half of the year ending March 31, 2005. The forecast for the six months from September, 2004 to March, 2005 remained unchanged because the volatility of raw material prices or foreign exchanges has intensified.

The Company also revised non-consolidated forecast for the same reason.

Anticipated results of operations for the six months ending September 30, 2004 and March 31, 2005

(Consolidation)	(In millions of year)			
	Six months ending	Year ending		
	September 30, 2004	March 31, 2005		
Net sales	¥443,000	¥921,000		
Income before income taxes, minority interest in earnings of subsidiaries, and equity in net income of affiliated companies	¥45,000	¥138,000		
Net income	¥48,000	¥104,000		

Basic net income per ADS for the year ending March 31, 2005 is anticipated to be ¥388.

(Non-Consolidation)	(In millions of year				
	Six months ending	Year ending			
	September 30, 2004	March 31, 2005			
Net sales	¥280,000	¥653,000			
Ordinary income	¥18,000	¥48,000			
Net income	¥13,500	¥31,000			

Basic net income per ADS for the year ending March 31, 2005 is anticipated to be ¥116.

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### <Results of Operations>

During the three months under review, net sales were ¥196.2 billion, a 6.0 % increase from the corresponding period in the prior year, resulting from favorable overseas sales in Internal Combustion Engine and Machinery.

Domestic sales in Internal Combustion Engine and Machinery increased due to aggressive sales campaigns. Domestic sales in Pipes, Valves, and Industrial Castings increased owing to increased sales volume and improvement in sales prices in spite of harsh market conditions. However, domestic sales in Environmental Engineering declined, because fewer sales of large orders were recorded during the period, and domestic sales in "Other" segment decreased due to the business transfer of building materials operations in the prior year. As a result, total domestic sales decreased 1.7 %, to ¥109.8 billion from the corresponding period in the prior year.

Overseas sales increased 17.6 % to ¥86.4 billion from the corresponding period in the prior year. Though exports of ductile iron pipes declined sharply, sales of tractors in North America rose resulting from the introduction of new models, and sales of engines and construction machinery also expanded especially in the U.S. and EU markets.

Operating income was ¥22.8 billion, a 146.1 % increase from the corresponding period in the prior year. Sharp price increases in raw materials and appreciation of yen negatively affected operating income. However, many factors such as reduction in pension costs, increased overseas sales in Internal Combustion Engine and Machinery, and cost reduction in public works related businesses contributed to the large increase in operating income.

Income before income taxes, minority interests in earnings of subsidiaries, and equity in net income of affiliated companies was ¥25.8 billion, a 123.7 % increase from the corresponding period in the prior year, due to the increase in interest and dividend income as well as an increase in operating income. As a result, after income taxes, minority interests in earnings of subsidiaries and equity in net loss of affiliated companies, net income was ¥14.0 billion, a 294.8 % increase from the corresponding period in the prior year.

### <Financial Position>

(Comparison with the end in corresponding period in the prior year)

Total assets at the end of the period under review amounted to ¥1,108.0 billion, ¥47.4 billion more than the corresponding period in the prior year, due mainly to the increase in unrealized gains on securities and increase in notes and accounts receivable. On the other hand, property, plant, and equipment decreased due principally to the business transfer of building materials operation. Other current assets decreased because of the decrease in deferred tax assets.

The balance of interest-bearing debt decreased by ¥19.5 billion, to ¥273.2 billion. Shareholders' equity increased, resulting from the increase in unrealized gains on securities.

### (Comparison with the end in the prior year)

Total assets decreased ¥16.2 billion from the prior year-end, principally due to the decrease in current assets. At the end of the prior year, the Company had large amounts of notes and accounts receivable from government agencies because of rush of shipment at the year-end. Through the collection of such receivables during this period, the balance fell sharply. On the other hand, other current assets increased.

As for interest-bearing debt, the balance increased \$6.5 billion from the end of the prior year, while the balance deducting the debt related to the sales financing programs declined by \$19.5 billion, to 164.4 billion. Shareholders' equity increased \$9.1 billion, and the ratio of shareholders' equity to total liabilities and shareholders' equity was 36.1 %, 1.3 percentage points increase.

< Cautionary Statements with Respect to Forward-Looking Statements >

Projected results of operations and other future forecasts contained in this report are the estimates of the Company based on information available to the Company as of this published date. Therefore, those projections include certain potential risks and uncertainties. Accordingly, the users of this information are requested to note that the actual results could differ materially from those future projections. Major factors that could influence the ultimate outcome include the economic condition surrounding the Company, foreign exchange rates, agricultural policy in Japan, the trend of public investment and private capital expenditure in Japan, the price-competitive pressure in the market, the ability for the Company to manufacture or innovate the products which will be accepted in the market. And the user of the information should be aware that factors that could influence the ultimate outcome of the Company are not limited to the factors above.

**Kubota Corporation** and Subsidiaries

## Consolidated Statements of Income (Unaudited)

(In millions of yen)

	Three months endedThree months endedJun. 30, 2004Jun. 30, 2003		Change		Year en Mar. 31, 2			
	Amount	%	Amount	%	Amount %		Amount	%
Net sales	196,207	100.0	185,187	100.0	11,020	6.0	930,237	100.0
Cost of sales	137,878	70.3	135,910	73.4	1,968	1.4	701,727	75.4
Selling, general, and administrative expenses	36,432	18.6	41,804	22.6	(5,372)	(12.9)	199,768	21.5
Loss (gain) from disposal and impairment of business								
and fixed assets	(936)	(0.5)	(1,805)	(1.0)	869	(48.1)	6,893	0.8
Operating income	22,833	11.6	9,278	5.0	13,555	146.1	21,849	2.3
Other income (expenses):								
Interest and dividend income	2,550		2,262		288		7,264	
Interest expense	(963)		(1,139)		176		(4,286)	
Valuation losses on short-term and other investments	(48)		(115)		67		(1,083)	
Other-net	1,418		1,242		176		3,353	
Other income (expenses), net	2,957		2,250		707		5,248	
Income before income taxes, minority interests in								
earnings of subsidiaries, and equity in net income								
of affiliated companies	25,790	13.1	11,528	6.2	14,262	123.7	27,097	2.9
Income taxes	10,683		7,194		3,489		13,701	
Minority interests in earnings of subsidiaries	944		767		177		2,476	
Equity in net income (loss) of affiliated companies	(178)		(25)		(153)		780	
Net income	13,985	7.1	3,542	1.9	10,443	294.8	11,700	1.3
							(I	n yen)
Basic earnings per ADS (five common shares):	52		13				44	
Diluted earnings per ADS (five common shares):	51		13				43	

### **Consolidated Balance Sheets**

(Unaudited)

Assets

(In millions of yen)

(In millions of yen)

1,124,225

100.0

47,386

	Jun. 30,	2004	Jun. 30, 2003		Change	Mar. 31, 2004	
	Amount	%	Amount	%	Amount	Amount	%
Current assets:							
Cash and cash equivalents	80,686		72,627		8,059	81,221	
Short-term investments	-		3,000		(3,000)	3,001	
Notes and accounts receivable	345,908		315,013		30,895	392,102	
Inventories	150,474		162,604		(12,130)	142,973	
Other current assets	94,191		85,187		9,004	62,105	
Total current assets	671,259	60.6	638,431	60.2	32,828	681,402	60.6
Investments:	159,980	14.4	102,294	9.6	57,686	161,464	14.4
Property, plant, and equipment:	219,373	19.8	233,352	22.0	(13,979)	222,746	19.8
Other assets:	57,407	5.2	86,556	8.2	(29,149)	58,613	5.2
Total	1,108,019	100.0	1,060,633	100.0	47,386	1,124,225	100.0

Liabilities and Shareholders' Equity

Total

Jun. 30, 2004 Jun. 30, 2003 Change Mar. 31, 2004 Amount % Amount % Amount Amount % **Current liabilities:** 75,145 85,471 85,999 Short-term borrowings (10, 326)Trade notes and accounts payable 173,851 170,267 3,584 193,706 Other current liabilities 89,843 84,659 5,184 99,117 Current portion of long-term debt 46,515 64,322 (17, 807)35,858 Total current liabilities 385,354 34.8 404,719 38.2 (19, 365)414,680 36.9 Long-term liabilities: 151,545 142,897 8,648 144,845 Long-term debt 147,532 Accrued retirement and pension costs 140,440 (7,092)143,679 Other long-term liabilities 14,027 14,873 (846) 14,293 Total long-term liabilities 306,012 27.6 305.302 28.8 710 302,817 26.9 1.5 14,027 1.3 2,480 **Minority interest:** 16,507 15,646 1.4 Shareholders' equity: Common stock 78,156 78,156 78,156 87,263 Additional paid-in capital 87,263 87,263 19,539 Legal reserve 19,539 19,539 Retained earnings 190,238 200,021 (9,783) 204,156 25,182 (26,454) 51,636 26,075 Accumulated other comprehensive income (loss) (21, 940)Treasury stock (232)21,708 (24, 107)Total shareholders' equity 400,146 336,585 63,561 391,082 36.1 31.7 34.8

1,108,019

100.0

1,060,633

100.0

### Kubota Corporation and Subsidiaries

### **<u>Consolidated Segment Information by Industry Segment</u>**

(Unaudited)

Three months ended Jun. 30, 2004

Internal Pipes, Valves Corporate Combustion Environmental Consolidated & Industrial Other Total & Engine & Engineering Castings Eliminations Machinery 140,231 30,828 6,367 18,781 196,207 -196,207 Net Unaffiliated customers 4,399 (4, 399)5 1,521 56 2,817 \_ Intersegment sales 140,236 6,423 21,598 196,207 32,349 200,606 (4, 399)Total 116,746 31,236 7,319 20,902 176,203 (2, 829)173,374 Cost of sales and operating expenses Operating income (loss) 23,490 1,113 (896) 696 24,403 (1,570)22,833

Three months ended Jun. 30, 2003

(In millions of yen)

		Internal Combustion Engine & Machinery	Pipes, Valves & Industrial Castings	Environmental Engineering	Other	Total	Corporate & Eliminations	Consolidated
Net	Unaffiliated customers	118,284	30,806	8,706	27,391	185,187	-	185,187
sales	Intersegment	54	1,049	91	2,762	3,956	(3,956)	-
	Total	118,338	31,855	8,797	30,153	189,143	(3,956)	185,187
Cost o	of sales and operating expenses	100,623	34,572	9,722	29,638	174,555	1,354	175,909
Opera	ting income (loss)	17,715	(2,717)	(925)	515	14,588	(5,310)	9,278

Year ended Mar. 31, 2004

(In millions of yen)

		Internal Combustion Engine & Machinery	Pipes, Valves & Industrial Castings	Environmental Engineering Other		Total	Total Corporate & Eliminations	
Net	Unaffiliated customers	501,551	175,178	115,721	137,787	930,237	-	930,237
sales	Intersegment	32	6,923	696	16,581	24,232	(24,232)	-
	Total	501,583	182,101	116,417	154,368	954,469	(24,232)	930,237
Cost of sales and operating expenses		447,559	187,783	116,286	162,180	913,808	(5,420)	908,388
Operating income (loss)		54,024	(5,682)	131	(7,812)	40,661	(18,812)	21,849

(In millions of yen)

### Notes:

- 1. The United States dollar amounts included herein represent translations using the approximate exchange rate on June 30, 2004, of ¥108 = US\$1, solely for convenience.
- 2. Each American Depositary Share ("ADS") represents five common shares.
- 3. 118 subsidiaries are consolidated.

Major consolidated subsidiaries:	Domestic	Kubota Construction Co., Ltd.				
		Kubota Credit Co., Ltd. Kubota Maison Co., Ltd.				
		Kubota Environmental Service Co., Ltd.				
	Overseas	Kubota Tractor Corporation				
		Kubota Credit Corporation, U.S.A.				
		Kubota Manufacturing of America Corporation Kubota Engine America Corporation				
		Kubota Metal Corporation				
		Kubota Baumaschinen GmbH				
		Kubota Europe S.A.S.				
		-				

 4. 36 affiliated companies are accounted for under the equity method. Major affiliated companies : Domestic 23 sales companies of farm equipment, Kubota Matsushitadenko Exterior Works, Ltd. Overseas The Siam Kubota Industry Co., Ltd.

### 5. Summary of accounting policies

- ① The accompanying consolidated financial information has been prepared in accordance with accounting principles generally accepted in the United States of America except for the presentation for segment information described in ②.
- <sup>(2)</sup> The consolidated segment information is prepared in accordance with a requirement of the Japanese Securities and Exchange regulations. This disclosure is not consistent with SFAS No.131, "Disclosures about Segments of an Enterprise and Related Information".

### 6. Change of industry segment

Due to the business transfer of building materials operations that comprised substantial portion of "Building Materials & Housing", to an affiliate company, the Company combined the remaining sales of "Building Materials & Housing" into "Other" for the three months ended June 30, 2004.

The new four industry segments are as follows; "Internal Combustion Engine & Machinery", "Pipes, Valves & Industrial Castings", "Environmental Engineering", and "Other". Due to this change, the amounts presented in the segment information for the year ended March 31, 2004 and the three months ended June 30, 2003 have been reclassified to conform to the presentation for the three months ended June 30, 2004.

### 7. Reclassification

The consolidated financial reports for the year ended March 31, 2004 and the three months ended June 30, 2003 have been reclassified to conform to the presentation for the three months ended June 30, 2004.

Kubota Corporation and Subsidiaries

# Consolidated Net Sales by Product Group (Unaudited)

(In millions of yen)

	Three months ended Jun. 30, 2004		Three months ended Jun. 30, 2003		Change		Year ended Mar. 31, 2004	
	Amount	%	Amount	%	Amount	%	Amount	%
Farm Equipment and Engines	126,351	64.4	107,779	58.2	18,572	17.2	450,740	48.4
Domestic	53,509		46,901		6,608		219,786	
Overseas	72,842		60,878		11,964		230,954	
Construction Machinery	13,880	7.1	10,505	5.7	3,375	32.1	50,811	5.5
Domestic	4,903		4,230		673		23,192	
Overseas	8,977		6,275		2,702		27,619	
Internal Combustion Engine & Machinery	140,231	71.5	118,284	63.9	21,947	18.6	501,551	53.9
Domestic	58,412	29.8	51,131	27.6	7,281	14.2	242,978	26.1
Overseas	81,819	41.7	67,153	36.3	14,666	21.8	258,573	27.8
Pipes and Valves	23,499	12.0	24,575	13.2	(1,076)	(4.4)	143,773	15.4
Domestic	22,252		21,200		1,052		130,656	
Overseas	1,247		3,375		(2,128)		13,117	
Industrial Castings	7,329	3.7	6,231	3.4	1,098	17.6	31,405	3.4
Domestic	4,348		3,888		460		21,844	
Overseas	2,981		2,343		638		9,561	
Pipes, Valves & Industrial Castings	30,828	15.7	30,806	16.6	22	0.1	175,178	18.8
Domestic	26,600	13.6	25,088	13.5	1,512	6.0	152,500	16.4
Overseas	4,228	2.1	5,718	3.1	(1,490)	(26.1)	22,678	2.4
Environmental Engineering	6,367	3.2	8,706	4.7	(2,339)	(26.9)	115,721	12.4
Domestic	6,181	3.1	8,358	4.5	(2,177)	(26.0)	112,381	12.1
Overseas	186	0.1	348	0.2	(162)	(46.6)	3,340	0.3
Building Materials & Housing	4,282	2.2	14,688	7.9	(10,406)	(70.8)	51,823	5.6
Domestic	4,282		14,688		(10,406)		51,823	
Other	14,499	7.4	12,703	6.9	1,796	14.1	85,964	9.3
Domestic	14,309		12,445		1,864		83,664	
Overseas	190		258		(68)		2,300	
Other	18,781	9.6	27,391	14.8	(8,610)	(31.4)	137,787	14.9
Domestic	18,591	9.5	27,133	14.7	(8,542)	(31.5)	135,487	14.6
Overseas	190	0.1	258	0.1	(68)	(26.4)	2,300	0.3
Total	196,207	100.0	185,187	100.0	11,020	6.0	930,237	100.0
Domestic	109,784	56.0	111,710	60.3	(1,926)	(1.7)	643,346	69.2
Overseas	86,423	44.0	73,477	39.7	12,946	17.6	286,891	30.8