# **Quarterly Report**

(The First Quarter of the 132<sup>nd</sup> Business Term) From January 1, 2021 to March 31, 2021

2-47, Shikitsuhigashi 1-chome, Naniwa-ku, Osaka, JAPAN

**Kubota Corporation** 

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**Confirmation Letter** 

#### **COVER**

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(from January 1, 2021 to March 31, 2021)

[Company Name] Kabushiki Kaisha Kubota

[Company Name in English] Kubota Corporation

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Inspection]

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Tokyo Stock Exchange, Inc.

(2-1, Nihombashi Kabuto-cho, Chuo-ku, Tokyo, JAPAN)

This is an English translation of the Quarterly Report filed with the Director of the Kanto Local Finance Bureau via Electronic Disclosure for Investors' NETwork ("EDINET") pursuant to the Financial Instruments and Exchange Act of Japan.

The translation of the Confirmation Letter for the original Quarterly Report is included at the end of this document.

For the purposes of this Quarterly Report, the "Company" refers to Kubota Corporation and its subsidiaries, unless context indicates otherwise.

References in this document to the "Financial Instruments and Exchange Act of Japan" are to the Financial Instruments and Exchange Act of Japan and other laws and regulations amending and/or supplementing the Financial Instruments and Exchange Act of Japan.

# 1. Overview of the Company

# 1. Key Financial Data

(Unit: millions of yen, except earnings per share)

	Three months ended March 31, 2021	Three months ended March 31, 2020	Year ended December 31, 2020
Revenue	¥ 537,686	¥ 439,543	¥ 1,853,234
Profit before income taxes	78,318	31,030	185,899
Profit attributable to owners of the parent	52,041	20,756	128,524
Comprehensive income attributable to owners of the parent	111,845	(20,342)	96,656
Equity attributable to owners of the parent	1,565,211	1,400,086	1,476,039
Total assets	3,384,634	3,035,659	3,189,317
Earnings per share attributable to owners of the parent:			
Basic	43.08	17.01	105.85
Diluted	_	_	_
Ratio of equity attributable to owners of the parent to total assets (%)	46.2	46.1	46.3
Net cash (used in) provided by operating activities	(22,459)	(27,499)	142,919
Net cash used in investing activities	(18,364)	(19,793)	(47,133)
Net cash provided by (used in) financing activities	815	6,152	(68,354)
Cash and cash equivalents, at the end of the period	190,103	151,460	222,919

# (Notes)

- 1. The condensed consolidated financial statements and the consolidated financial statements are prepared in accordance with International Financial Reporting Standards.
- 2. As the Company prepares the condensed consolidated financial statements, its nonconsolidated financial data are not presented.
- 3. Revenue does not include consumption taxes.
- 4. Amounts less than presentation units are rounded to the nearest unit.
- 5. Earnings per share attributable to owners of the parent—Diluted is not stated because Kubota Corporation did not have potentially dilutive common shares that were outstanding during the period.

# 2. Description of Business

There were no material changes in the Company's business during the three months ended March 31, 2021, nor were there any material changes in its associates.

Beginning with this period, in conformity with the change in the business reporting structure of the Company, the amounts related to "Financial services businesses" are reported in the "Farm & Industrial Machinery" segment, whereas they were formerly reported in the "Other" segment.

#### 2. Business Overview

#### 1. Risk Factors

For the three months ended March 31, 2021, there are no major risks for which managements recognize that they may have a significant impact on the consolidated financial condition, business results, or cash flow information of the Company in "2. Business Overview" or "4. Financial Information".

There were no material changes in the information described in the Risk Factors section of the Annual Securities Report for the year ended December 31, 2020.

# 2. Analysis of Consolidated Financial Position, Results of Operations, and Cash Flows by Management

#### (1) Analysis of Results of Operations

For the three months ended March 31, 2021, revenue of Kubota Corporation and its subsidiaries (hereinafter, the "Company") increased by ¥98.1 billion [22.3%] from the same period in the prior year to ¥537.7 billion.

Domestic revenue increased by ¥10.0 billion [6.7%] from the same period in the prior year to ¥160.0 billion because of increased revenue in Farm & Industrial Machinery mainly due to increased sales of farm equipment, while revenue in Water & Environment was almost at the same level as the prior year.

Overseas revenue increased by ¥88.1 billion [30.4%] from the same period in the prior year to ¥377.6 billion because of significantly increased sales of farm equipment and construction machinery. In addition, revenue in Water & Environment also increased from the same period in the prior year.

Operating profit increased by ¥47.3 billion [155.2%] from the same period in the prior year to ¥77.7 billion due to increased revenue in the domestic and overseas markets and improved foreign exchange gain/loss. In addition, there was a negative effect from deteriorated profitability of products, which had been shipped in the same period in the prior year, in its manufacturing bases along with a significant reduction in production in the fourth quarter of 2019. Profit before income taxes increased by ¥47.3 billion [152.4%] from the same period in the prior year to ¥78.3 billion due to increased operating profit. Income tax expenses were ¥21.4 billion. Share of profits of investments accounted for using the equity method was ¥0.5 billion. Profit for the period increased by ¥34.2 billion [147.4%] from the same period in the prior year to ¥57.5 billion. Profit attributable to owners of the parent increased by ¥31.3 billion [150.7%] from the same period in the prior year to ¥52.0 billion.

Revenue from external customers and operating profit by each reportable segment were as follows:

Beginning with this period, in conformity with the change in the business reporting structure of the Company, the amounts related to "Financial services businesses" are reported in the "Farm & Industrial Machinery" segment, whereas they were formerly reported in the "Other" segment. The information for the prior period has been retrospectively adjusted to conform to the current fiscal year's presentation.

# 1) Farm & Industrial Machinery

Farm & Industrial Machinery is comprised of farm equipment, agricultural-related products, engines, and construction machinery.

Revenue in this segment increased by 28.1% from the same period in the prior year to ¥444.5 billion and accounted for 82.7% of consolidated revenue.

Domestic revenue increased by 14.7% from the same period in the prior year to ¥76.1 billion. Sales of farm equipment and agricultural-related products increased significantly due to a recovery from adverse reaction from rushed demand before the consumption tax hike and increased demand resulting from subsidies for business continuation of farmers.

Overseas revenue increased by 31.3% from the same period in the prior year to ¥368.3 billion. In North America, sales of tractors and construction machinery increased significantly mainly due to strong demand along with trend in move to suburbs, despite delay in shipment caused by port congestion and other effects. In Europe, sales of construction machinery, tractors, and engines increased due to a recovery from sluggish sales along with the infection spread of

COVID-19 in the prior year. In Asia outside Japan, sales of farm equipment in Thailand significantly increased mainly due to eased concerns about drought along with rainfall in the prior year and stable crop prices at a high level. In addition, sales of farm equipment in China, Philippines, and India were strong as well. In Other areas, sales of tractors and construction machinery in Australia increased significantly due to more rainfall than usual and government stimulus measures.

Operating profit in this segment increased by 123.1% from the same period in the prior year to ¥68.1 billion mainly due to significantly increased revenue in the domestic and overseas markets and deteriorated profitability of products, which had been shipped in the same period in the prior year, in its manufacturing bases.

#### 2) Water & Environment

Water & Environment is comprised of pipe- and infrastructure-related products (ductile iron pipes, plastic pipes, valves for public sector, industrial castings, spiral-welded steel pipes, air-conditioning equipment, and other products) and environment-related products (environmental control plants, pumps, valves for private sector, and other products).

Revenue in this segment increased by 1.0% from the same period in the prior year to ¥85.7 billion and accounted for 15.9% of consolidated revenue.

Domestic revenue increased by 0.6% from the same period in the prior year to ¥76.4 billion. In pipe- and infrastructure-related products, sales of ductile iron pipes and construction business decreased mainly due to a negative effect from postponed construction period along with a state of emergency. In environment-related products, sales of pumps increased significantly due to increased sales of drainage pump vehicles.

Overseas revenue increased by 4.8% from the same period in the prior year to ¥9.3 billion. Sales of construction business and other products increased.

Operating profit in this segment increased by 50.6% from the same period in the prior year to ¥12.5 billion mainly due to an improvement in plant construction costs.

#### 3) Other

Other is mainly comprised of a variety of services.

Revenue in this segment decreased by 2.4% from the same period in the prior year to ¥7.5 billion and accounted for 1.4% of consolidated revenue.

Operating profit in this segment increased by 4.3% from the same period in the prior year to ¥1.0 billion.

#### (2) Analysis of Financial Position

Total assets at March 31, 2021 were ¥3,384.6 billion, an increase of ¥195.3 billion from the prior fiscal year-end. With respect to assets, the yen value of assets denominated in foreign currencies, such as finance receivables, increased significantly due to the yen depreciation compared with the prior fiscal year-end. In addition, trade receivables increased due to increased revenue in the domestic and overseas markets.

With respect to liabilities, the yen value of bonds and borrowings denominated in foreign currencies increased mainly due to the yen depreciation compared with the prior fiscal year-end and an increase in working capital. Equity increased due to an improvement in other components of equity along with fluctuations mainly in foreign exchange rates and the accumulation of retained earnings. The ratio of equity attributable to owners of the parent to total assets stood at 46.2%, 0.1 percent lower than the prior fiscal year-end.

#### (3) Analysis of Cash Flows

Net cash used in operating activities during the three months ended March 31, 2021 was ¥22.5 billion, a decrease of ¥5.0 billion in net cash outflow compared with the same period in the prior year. This decrease was mainly due to an increase in profit for the period, despite an increase in cash outflow related to an increase in finance receivables and the changes in working capital, such as trade receivables.

Net cash used in investing activities was ¥18.4 billion, a decrease of ¥1.4 billion in net cash outflow compared with the same period in the prior year. This decrease was mainly due to an increase in cash inflow related to net decrease in restricted cash, despite an increase in cash outflow related to acquisition of property, plant, and equipment and intangible assets.

Net cash provided by financing activities was ¥0.8 billion, a decrease of ¥5.3 billion in net cash inflow compared with

the same period in the prior year mainly due to a decrease in funding.

As a result of the above, and after taking into account the effects from exchange rate changes, cash and cash equivalents at March 31, 2021 were ¥190.1 billion, a decrease of ¥32.8 billion from the beginning of the current period.

# (4) Issues to Address on Business and Finance

There were no material changes in the outstanding issues for the Company to address during the three months ended March 31, 2021, and no additional issues arose during the period.

# (5) Research and Development

The Company's research and development expenses for the three months ended March 31, 2021 were ¥13.8 billion. There were no material changes in the Company's research and development activities during the three months ended March 31, 2021.

#### 3. Material Contracts

There were no material contracts which were approved for conclusion or concluded for the three months ended March 31, 2021.

# 3. Information on Kubota Corporation

- 1. Information on the Shares of Kubota Corporation
- (1) Total Number of Shares
- 1) Total Number of Shares

Class	Total number of shares authorized to be issued (shares)
Common shares	1,874,700,000
Total	1,874,700,000

# 2) Issued Shares

Class	Number of shares issued as of end of period (shares) (March 31, 2021)	Number of shares issued as of filing date (shares) (May 14, 2021)	Stock exchange on which Kubota Corporation is listed	Description
Common shares	1,208,576,846	1,208,576,846	Tokyo Stock Exchange, Inc. (the first section)	The number of shares per one unit of shares is 100 shares.
Total	1,208,576,846	1,208,576,846	_	_

- (2) Information on Share Acquisition Rights
- 1) Details of Stock Option Plan Not applicable.
- 2) Details of Other Stock Acquisition Rights Not applicable.
- (3) Information on Moving Strike Convertible Bonds Not applicable.

# (4) Changes in the Total Number of Issued Shares, the Amount of Common Shares, and Other

<u>. ,                                     </u>						
Date	Changes in the total number of issued shares (thousands of shares)	Balance of the total number of issued shares (thousands of shares)	Changes in common shares (millions of yen)	Balance of common shares (millions of yen)	Changes in capital reserve (millions of ven)	Balance of capital reserve (millions of ven)
From: January 1,2021 To: March 31,2021	_	1,208,576	¥ –	¥ 84,130	¥ –	¥ 73,117

(5) Major Shareholders Not applicable.

# (6) Information on Voting Rights

Information on voting rights on the shareholders' list as of December 31, 2020 is stated in this subsection since Kubota Corporation could not identify the number of voting rights as of March 31, 2021 due to the lack of information.

# 1) Issued Shares

(As of December 31, 2020)

Classification		Number of shares (shares)	Number of voting rights	Description
Shares without voting rights		_	_	_
Shares with restricted voting rights (treasury shares, etc.)		_	_	_
Shares with restricted voting rights (others)		_	_	_
Shares with full voting rights (treasury shares, etc.)	(Treasury shares) Common shares:	306,700	_	_
	(Crossholding shares) Common shares:	718,400		
Shares with full voting rights (others)	Common shares:	1,207,284,400	12,072,844	_
Shares less than one unit	Common shares:	267,346	_	Shares less than one unit (100 shares)
Number of issued shares		1,208,576,846	_	_
Total number of voting rights		_	12,072,844	_

#### (Note)

The Shares with full voting rights (others) row includes 1,000 shares (10 voting rights) registered in the name of Japan Securities Depository Center, Incorporated.

#### 2) Treasury Shares

(As of December 31, 2020) Number of Ownership Number of shares held percentage shares held under own under to the total the names Total number of of others shares held issued shares name Name of shareholder (shares) (shares) (shares) (%) (Treasury share) 2-47, Shikitsuhigashi 1-chome, 306,700 306,700 0.03 Kubota Corporation Naniwa-ku, Osaka, JAPAN (Crossholding shares) Akita 295-38, Terauchikamiyashiki, 41,400 41,400 0.00 **Kubota Corporation** Akita-shi, Akita, JAPAN Minami Tohoku 16-1, Takakura Sugishita, 102,000 102,000 0.01 Hiwadamachi, Koriyama-shi, **Kubota Corporation** Fukushima, JAPAN Hokuriku Kinki 956-1, Shimokashiwanomachi, 9,000 9,000 0.00 **Kubota Corporation** Hakusan-shi, Ishikawa, JAPAN 11-36, Noma 1-chome, Minami-ku, 566,000 0.05 Fukuoka Kyushu 566,000 Kubota Corporation Fukuoka, JAPAN Total crossholding shares 718,400 718,400 0.06 Total 1,025,100 1,025,100 0.08

# 2. Changes in Directors and Senior Management

There has been no change in Directors nor senior management since the filing date of the Annual Securities Report for the 131<sup>st</sup> business term to March 31, 2021.

# (Reference Information)

Kubota Corporation adopted the Executive Officer System. There has been no change in the Executive Officers who do not hold the post of Director since the filing date of the Annual Securities Report for the 131<sup>st</sup> business term to March 31, 2021.

# 4. Financial Information

# 1. Condensed Consolidated Financial Statements

Kubota Corporation and Its Subsidiaries

# (1) Condensed Consolidated Statement of Financial Position

			(Unit: millions of yen)
	Notes	March 31, 2021	December 31, 2020
ASSETS			
Current assets:			
Cash and cash equivalents		¥ 190,103	¥ 222,919
Trade receivables		678,052	592,027
Finance receivables		335,164	317,626
Other financial assets	5	49,387	49,967
Inventories		412,984	373,998
Income taxes receivable		4,852	9,700
Other current assets		62,017	72,305
Total current assets		1,732,559	1,638,542
Noncurrent assets:			
Investments accounted for using the equity method		36,636	36,124
Finance receivables		879,728	807,342
Other financial assets	5	148,450	138,583
Property, plant, and equipment		434,988	424,672
Goodwill and intangible assets		77,334	72,539
Deferred tax assets		47,089	43,641
Other noncurrent assets		27,850	27,874
Total noncurrent assets		1,652,075	1,550,775
Total assets		¥ 3,384,634	¥ 3,189,317

(Unit: millions of yen)

	Notes	March 31, 202	L December 31, 2020
LIABILITIES AND EQUITY			
Current liabilities:			
Bonds and borrowings		¥ 463,829	9 ¥ 366,038
Trade payables		317,299	323,607
Other financial liabilities	6	92,846	87,445
Income taxes payable		24,403	14,676
Provisions		39,560	39,736
Other current liabilities	7	207,640	194,924
Total current liabilities		1,145,57	5 1,026,426
Noncurrent liabilities:			
Bonds and borrowings		485,239	508,398
Other financial liabilities	6	29,95	7 31,537
Retirement benefit liabilities		16,386	5 16,144
Deferred tax liabilities		31,77	28,088
Other noncurrent liabilities	7	4,57	7 4,539
Total noncurrent liabilities		567,930	588,706
Total liabilities		1,713,50	5 1,615,132
Equity:			
Equity attributable to owners of the parent:			
Share capital		84,130	
Share premium		85,21	
Retained earnings		1,354,662	
Other components of equity		41,842	
Treasury shares		(637	<u>(636)</u>
Total equity attributable to owners of the parent		1,565,21	1,476,039
Noncontrolling interests		105,918	98,146
Total equity		1,671,129	9 1,574,185
Total liabilities and equity		¥ 3,384,634	4 ¥ 3,189,317

# (2) Condensed Consolidated Statement of Profit or Loss and Condensed Consolidated Statement of Comprehensive Income

# Condensed Consolidated Statement of Profit or Loss

			(Unit: million	s of yen,	except	earnings per	share)
Three months ended March 31:	Notes		2021	%		2020	%
Revenue	8	¥	537,686	100.0	¥	439,543	100.0
Cost of sales			(378,262)			(321,818)	
Selling, general, and administrative expenses			(86,841)			(88,068)	
Other income			5,810			3,183	
Other expenses			(670)			(2,382)	
Operating profit			77,723	14.5		30,458	6.9
Finance income			908			1,195	
Finance costs			(313)			(623)	
Profit before income taxes			78,318	14.6		31,030	7.1
Income tax expenses			(21,381)			(8,089)	
Share of profits of investments accounted for using the equity method			530			287	
Profit for the period		¥	57,467	10.7	¥	23,228	5.3
Profit attributable to:							
Owners of the parent		¥	52,041	9.7	¥	20,756	4.7
Noncontrolling interests		¥	5,426	1.0	¥	2,472	0.6
Earnings per share attributable to owners of the parent:	9						
Basic		¥	43.08		¥	17.01	
Diluted		¥	_		¥	_	
Condensed Consolidated Statement of Comprehensiv	ve Income				(Ur	nit: millions o	of yen)
Three months ended March 31:	Notes		2021			2020	
Profit for the period		¥	57,467		¥	23,228	
Other comprehensive income, net of income tax:						23,220	
Items that will not be reclassified subsequently						23,220	
to profit or loss:						23,220	
Remeasurement of defined benefit pension plans			(202)			203	
·			(202) 6,425		<u> </u>		
Remeasurement of defined benefit pension plans			, ,		<u> </u>	203	
Remeasurement of defined benefit pension plans  Net change in fair value of financial assets measured at fair value through other comprehensive income  Items that may be reclassified subsequently			, ,		•	203	
Remeasurement of defined benefit pension plans  Net change in fair value of financial assets measured at fair value through other comprehensive income  Items that may be reclassified subsequently to profit or loss:  Exchange rate differences on translating			6,425		•	203 (13,408)	
Remeasurement of defined benefit pension plans  Net change in fair value of financial assets measured at fair value through other comprehensive income  Items that may be reclassified subsequently to profit or loss:  Exchange rate differences on translating foreign operations		¥	6,425 56,371		¥	203 (13,408) (34,135)	
Remeasurement of defined benefit pension plans  Net change in fair value of financial assets measured at fair value through other comprehensive income  Items that may be reclassified subsequently to profit or loss:  Exchange rate differences on translating foreign operations  Total other comprehensive income, net of income tax		¥	6,425 56,371 62,594			203 (13,408) (34,135) (47,340)	
Remeasurement of defined benefit pension plans  Net change in fair value of financial assets measured at fair value through other comprehensive income  Items that may be reclassified subsequently to profit or loss:  Exchange rate differences on translating foreign operations  Total other comprehensive income, net of income tax  Comprehensive income for the period		¥	6,425 56,371 62,594			203 (13,408) (34,135) (47,340)	

# (3) Condensed Consolidated Statement of Changes in Equity

(Unit: millions of yen)

			Equity attrib	outable to owner	s of t	the parent							
	Notes	Share capital	Share premium	Retained earnings	со	Other mponents of equity		Treasury shares		Total equity attributable to owners of the parent	No	ncontolling interests	Total equity
Balance as of January 1, 2021	Notes	¥ 84,130	¥ 84,943	¥ 1,325,764	¥	(18,162)	¥	(636)	¥		¥	98,146	¥ 1,574,185
Profit for the period				52,041						52,041		5,426	57,467
Total other comprehensive income, net of income tax						59,804				59,804		2,790	62,594
Comprehensive income for the period				52,041		59,804				111,845		8,216	120,061
Transfer to retained earnings				(187)		187				_			_
Dividends paid	10			(22,957)						(22,957)		(183)	(23,140
Purchases and sales of treasury shares								(1)		(1)			(1)
Share-based payments with transfer restrictions			28							28			28
Changes in ownership interests in subsidiaries			244			13				257		(261)	(4
Balance as of March 31, 2021		¥ 84,130	¥ 85,215	¥ 1,354,661	¥	41,842	¥	(637)	¥	1,565,211	¥	105,918	¥ 1,671,129
Balance as of January 1, 2020		¥ 84,130	¥ 84,671	¥ 1,238,824	¥	35,849	¥	(637)	¥	1,442,837	¥	94,377	¥ 1,537,214
Profit for the period				20,756						20,756		2,472	23,228
Total other comprehensive income, net of income tax						(41,098)				(41,098)		(6,242)	(47,340)
Comprehensive income for the period				20,756		(41,098)				(20,342)		(3,770)	(24,112
Transfer to retained earnings				1,434		(1,434)				_			_
Dividends paid	10			(23,185)						(23,185)		(50)	(23,235
Share-based payments with transfer restrictions			24							24			24
Changes in ownership interests in subsidiaries			719			33				752		(853)	(101
Balance as of March 31, 2020		¥ 84,130	¥ 85,414	¥ 1,237,829	¥	(6,650)	¥	(637)	¥	1,400,086	¥	89,704	¥ 1,489,790

(Unit: millions of yen)

Three months ended March 31:	Notes	2021	2020
Cash flows from operating activities:			
Profit for the period		¥ 57,467	¥ 23,228
Depreciation and amortization		17,541	16,527
Profit or loss from disposal of property, plant, and equipment and intangible assets, net		230	(2,316)
Finance income and costs		(523)	(692)
Income tax expenses		21,381	8,089
Share of profits of investments accounted for using the equity method		(530)	(287)
Increase in trade receivables		(73,225)	(31,481)
(Increase) decrease in finance receivables		(19,714)	12,539
Increase in inventories		(22,449)	(14,977)
Decrease in other assets		10,606	9,346
Decrease in trade payables		(12,642)	(39,988)
Increase in other liabilities		7,959	6,953
Net changes in retirement benefit assets and liabilities		129	211
Other, net		(1,331)	(145)
Interest received		425	588
Dividends received		80	253
Interest paid		(171)	(388)
Income taxes paid, net		(7,692)	(14,959)
Net cash used in operating activities		(22,459)	(27,499)
Cash flows from investing activities:			
Payments for acquisition of property, plant, and equipment		(15,576)	(11,451)
Payments for acquisition of intangible assets		(6,787)	(4,472)
Proceeds from sales of property, plant, and equipment		1,358	3,798
Payments for acquisition of securities		(308)	(419)
Proceeds from sales and redemptions of securities		10	2,022
Payments for loans receivable from associates		(9,800)	(15,550)
Collection of loans receivable from associates		8,408	11,800
Payments for time deposits		(6,026)	(10,706)
Proceeds from withdrawal of time deposits		202	5,603
Net decrease in restricted cash		10,163	1,332
Payments for acquisition of short-term investments		10,103	(2,789)
Proceeds from sales and redemptions of short-term investments		_	1,032
		(8)	1,032
Other, net  Net cash used in investing activities		, ,	
		(18,364)	(19,793)
Cash flows from financing activities:		27.507	45.206
Funding from bonds and long-term borrowings		37,507	45,286
Redemptions of bonds and repayments of long-term borrowings		(55,214)	(53,406)
Net increase in short-term borrowings		44,526	39,974
Repayments for lease liabilities		(4,406)	(3,773)
Dividends paid	10	(22,957)	(23,185)
Other, net		1,359	1,256
Net cash provided by financing activities		815	6,152
Effect of exchange rate changes on cash and cash equivalents		7,192	(7,065)
Net decrease in cash and cash equivalents		(32,816)	(48,205)
Cash and cash equivalents, at the beginning of the period		222,919	199,665
Cash and cash equivalents, at the end of the period		¥ 190,103	¥ 151,460

#### Notes to Condensed Consolidated Financial Statements

**Kubota Corporation and Its Subsidiaries** 

#### 1. REPORTING ENTITY

Kubota Corporation (the "Parent Company") is an entity located in Japan. The Parent Company and its subsidiaries (the "Company") manufacture and sell a comprehensive range of machinery and other industrial and consumer products, including farm equipment, engines, construction machinery, pipe-related products and environment-related products.

The Company manufactures its products not only in Japan, but also in overseas countries, including the United States, France, Germany, China, Thailand, and other countries, and sells its products in Japan, North America, Europe, Asia, and other countries.

# 2. BASIS OF FINANCIAL STATEMENTS

#### Compliance with International Financial Reporting Standards ("IFRS")

The condensed consolidated financial statements of the Company are prepared in accordance with International Accounting Standard ("IAS") 34, as permitted by the provision of Article 93 of the Ordinance on Terminology, Forms, and Preparation Methods of Quarterly Consolidated Financial Statements (the "Ordinance") since the Company is fully qualified as a *Specified Company under Designated International Financial Reporting Standards* pursuant to the provision of Article 1-2 of the Ordinance. Since they do not include all the information and disclosures required for a complete set of financial statements, they should be read in conjunction with the consolidated financial statements for the year ended December 31, 2020.

#### **Basis of Measurement**

Except for the items measured at fair value, such as financial instruments, the Company's condensed consolidated financial statements are prepared on a historical cost basis.

# **Functional Currency and Presentation Currency**

The condensed consolidated financial statements of the Company are presented in Japanese yen, which is the Parent Company's functional currency, and figures are rounded to the nearest million yen.

# Significant Accounting Judgements, Estimates, and Assumptions

The condensed consolidated financial statements of the Company are prepared by using judgements, estimates, and assumptions relating to the application of accounting policies and reporting of assets, liabilities, revenue, and expenses. Actual results could differ from those accounting estimates and assumptions.

The estimates and assumptions are continually reviewed. The effects of a change in accounting estimates, if any, are recognized in the reporting period in which the change is made and in the future periods.

The significant accounting judgements, estimates, and assumptions made in preparing the condensed consolidated financial statements are consistent with those made in preparing the consolidated financial statements for the year ended December 31, 2020.

Although there are no signs of an end to the spread of COVID-19, the Company expects the impact on its business activities to improve in the current financial year. Therefore, at the end of the reporting period, there is no material impact of COVID-19 infection on the Company's accounting judgements, estimates and assumptions.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied on the condensed consolidated financial statements are consistent with those applied on the consolidated financial statements for the year ended December 31, 2020.

Income taxes on a quarterly basis are computed using the estimated annual effective tax rate.

#### 4. SEGMENT INFORMATION

The Company engages in various fields of business and industries by providing products and services that are categorized into the following three segments: Farm & Industrial Machinery, Water & Environment, and Other. The Farm & Industrial Machinery segment manufactures and distributes farm equipment, agricultural-related products, engines, and construction machinery. The Water & Environment segment manufactures and distributes pipe- and infrastructure-related products (ductile iron pipes, plastic pipes, valves for public sector, industrial castings, spiral welded steel pipes, air-conditioning equipment, and other products), and environment-related products (environmental control plants, pumps, valves for private sector and other products). The Other segment offers a variety of services.

Financial information of these segments is utilized on a regular basis by the chief operating decision-maker in determining how to allocate the Company's resources and evaluate performance. The segments also represent the Company's organizational structure, principally based on the nature of products and services.

The accounting policies for the reportable segments are consistent with the accounting policies used in the Company's condensed consolidated financial statements.

Beginning with this period, in conformity with the change in the business reporting structure of the Company, the amounts related to "Financial services businesses" are reported in the "Farm & Industrial Machinery" segment, whereas they were formerly reported in the "Other" segment. The information for the prior period has been retrospectively adjusted to conform to the current fiscal year's presentation.

Information by reportable segment is summarized as follows:

								(U	nit: mil	lions of yen)
Three months ended March 31:		Farm & Industrial Machinery	Env	Water & vironment		Other	Ad	justments	Co	onsolidated
<b>2021:</b> Revenue:										
External customers	¥	444,453	¥	85,701	¥	7,532	¥	_	¥	537,686
Intersegment		65		503		7,136		(7,704)		_
Total		444,518		86,204		14,668		(7,704)		537,686
Operating profit	¥	68,085	¥	12,497	¥	1,010	¥	(3,869)	¥	77,723
2020: Revenue:										
External customers	¥	346,970	¥	84,852	¥	7,721	¥	_	¥	439,543
Intersegment		43		271		7,022		(7,336)		_
Total		347,013		85,123		14,743		(7,336)		439,543
Operating profit	¥	30,523	¥	8,298	¥	968	¥	(9,331)	¥	30,458

#### (Notes)

- 1. *Adjustments* include items such as the elimination of intersegment transfers and corporate expenses which are not allocated to any particular reportable segment. The corporate expenses included in *Adjustments* consist mainly of administration department expenses, basic research expenses, and foreign exchange gains or losses incurred by the Parent Company.
- 2. The aggregated amounts of operating profit are equal to those presented in the condensed consolidated statement of profit or loss. Please refer to the condensed consolidated statement of profit or loss for the reconciliation of operating profit to profit before income taxes.
- 3. Intersegment transfers are recorded at values that approximate market prices.

# 5. OTHER FINANCIAL ASSETS

Other financial assets are composed of the following:

			(Unit: millions of yen)		
		March 31, 2021			
Financial assets measured at amortized cost:					
Long-term trade accounts receivable	¥	37,757	¥	37,873	
Time deposits		28,823		22,063	
Restricted cash*		4,089		13,177	
Others		18,312		16,599	
Financial assets measured at fair value through other comprehensive income:					
Equity financial assets		107,455		97,906	
Financial assets measured at fair value through profit or loss:					
Derivatives		1,401		932	
Total	¥	197,837	¥	188,550	
Current assets		49,387		49,967	
Noncurrent assets		148,450		138,583	

(Note)

# 6. OTHER FINANCIAL LIABILITIES

Other financial liabilities are composed of the following:

			(Unit: ı	millions of yen)
		March 31, 2021	Dece	mber 31, 2020
Financial liabilities measured at amortized cost:				
Lease liabilities	¥	40,858	¥	42,128
Notes and accounts payable for capital expenditures		35,835		35,184
Deposits received		24,175		22,627
Others		13,938		13,474
Financial liabilities measured at fair value through profit or loss:				
Derivatives		7,997		5,569
Total	¥	122,803	¥	118,982
Current liabilities		92,846		87,445
Noncurrent liabilities		29,957		31,537

# 7. OTHER LIABILITIES

Other liabilities are composed of the following:

(Unit: millions of yen)

		March 31, 2021	Dece	mber 31, 2020
Employment benefit obligation	¥	53,550	¥	46,791
Accrued expenses		39,801		40,028
Refund liabilities		33,917		31,999
Contract liabilities		19,011		17,810
Others		65,938		62,835
Total	¥	212,217	¥	199,463
Current liabilities		207,640		194,924
Noncurrent liabilities		4,577		4,539

<sup>\*</sup> Deposits pledged as collateral that are restricted from their withdrawal and advances received for public work that are restricted from their usage.

# 8. REVENUE

The following table presents the Company's revenue recognized from contracts with customers and other sources of revenue by product group and location:

(Unit: millions of yen)

Three months ended March 31, 2021		Japan		North America		Europe	А	sia outside Japan	(	Other area		Total
Farm equipment and engines	¥	66,943	¥	122,645	¥	44,530	¥	89,175	¥	13,743	¥	337,036
Construction machinery		8,462		41,761		24,748		6,252		5,670		86,893
Farm & Industrial Machinery		75,405		164,406		69,278		95,427		19,413		423,929
Pipe- and infrastructure-related products		35,969		2,417		466		3,110		1,400		43,362
Environment-related products		40,443		15		85		1,527		269		42,339
Water & Environment		76,412		2,432		551		4,637		1,669		85,701
Other		7,522		1		_		8		1		7,532
Revenue recognized from:												
Contracts with customers		159,339		166,839		69,829		100,072		21,083		517,162
Other sources of revenue		700		13,399		_		6,100		325		20,524
Total	¥	160,039	¥	180,238	¥	69,829	¥	106,172	¥	21,408	¥	537,686

(Unit: millions of yen)

Three months ended March 31, 2020		Japan		North America		Europe	As	sia outside Japan	(	Other area		Total
Farm equipment and engines	¥	57,578	¥	107,814	¥	37,823	¥	56,837	¥	7,106	¥	267,158
Construction machinery		8,088		26,444		21,076		4,147		1,295		61,050
Farm & Industrial Machinery		65,666		134,258		58,899		60,984		8,401		328,208
Pipe- and infrastructure-related products		42,124		2,360		509		2,537		1,717		49,247
Environment-related products		33,861		134		88		1,206		316		35,605
Water & Environment		75,985		2,494		597		3,743		2,033		84,852
Other		7,709		1		1		10		_		7,721
Revenue recognized from:												
Contracts with customers		149,360		136,753		59,497		64,737		10,434		420,781
Other sources of revenue		667		12,360		_		5,388		347		18,762
Total	¥	150,027	¥	149,113	¥	59,497	¥	70,125	¥	10,781	¥	439,543

Revenue recognized from other sources of revenue includes revenue from retail finance and revenue from finance lease using effective interest rate method. The amounts of the above revenue are ¥14,817 million and ¥14,064 million for the three months ended March 31, 2021 and 2020, respectively.

# 9. EARNINGS PER SHARE ATTRIBUTABLE TO OWNERS OF THE PARENT

The Company adopted a restricted stock compensation plan (the "Plan") for the Company's Directors. Among the shares given under the Plan, contingently returnable shares are distinguished as participating equity instruments from common shares.

Each common share and participating equity instrument have the same right to profit attributable to owners of the parent.

The numerator and denominator used to calculate basic earnings per share attributable to owners of the parent are presented in the following table:

rofit attributable to participating equity instruments rofit attributable to common shareholders /eighted-average number of common shares issued		2021	2020		
			(Unit: mil	llions of yen)	
Profit attributable to owners of the parent	¥	52,041	¥	20,756	
Profit attributable to participating equity instruments					
rofit attributable to common shareholders	¥	52,041	¥	20,756	
			(Unit:t	housands of shares)	
Weighted-average number of common shares issued		1,207,933		1,219,928	
Weighted-average number of participating equity instruments		8		5	
Weighted-average number of common shares outstanding		1,207,925		1,219,923	

Earnings per share attributable to owners of the parent—Diluted is not stated because the Parent Company did not have potentially dilutive common shares that were outstanding during the period.

# 10. DIVIDENDS

Dividends paid are as follows:

#### Three months ended March 31, 2021

Date of resolution	Class of shares	Dividends (millions of yen)	Dividends per common share (yen)	Record date	Effective date
The Meeting of the Board of Directors on February 15, 2021	Common shares	¥ 22,957	¥ 19.00	December 31, 2020	March 22, 2021

#### Three months ended March 31, 2020

Date of resolution	Class of shares	Dividends (millions of yen		Record date	Effective date
The Meeting of the Board of Directors on February 14, 2020	Common shares	¥ 23,185	¥ 19.00	December 31, 2019	March 23, 2020

# 11. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value measurements are classified into the following three levels by inputs used for measurements:

- Level 1 quoted prices in active markets for identical assets or liabilities
- Level 2 inputs other than quoted prices included within Level 1 that are observable for the assets or liabilities, either directly or indirectly
- Level 3 unobservable inputs for the assets or liabilities. These are measured using the entity's own assumptions and inputs that are reasonably available or inputs many market participants use with reasonable confidence

#### Financial instruments measured at fair value

The following table presents fair values of financial instruments measured at fair value:

						(Uı	nit: mill	ons of yen)
				March 31,	2021			
		Level 1		Level 2		Level 3		Total
Financial assets:								
Financial assets measured at fair value through other comprehensive income:								
Equity financial assets	¥	99,960	¥	_	¥	7,495	¥	107,455
Financial assets measured at fair value through profit or loss:								
Derivatives:								
Foreign exchange contracts		_		1,178		_		1,178
Cross-currency interest rate swap contracts		_		223		_		223
Total	¥	99,960	¥	1,401	¥	7,495	¥	108,856
Financial liabilities:								
Financial liabilities measured at fair value through profit or loss:								
Derivatives:								
Foreign exchange contracts	¥	_	¥	5,255	¥	_	¥	5,255
Interest swap contracts		_		1,469		_		1,469
Cross-currency interest rate swap contracts		_		1,273		_		1,273
Total	¥	_	¥	7,997	¥	_	¥	7,997

						(۱	Jnit: milli	ons of yen)
				December 3	1, 2020			
		Level 1		Level 2		Level 3		Total
Financial assets:								
Financial assets measured at fair value through other comprehensive income:								
Equity financial assets	¥	92,124	¥	_	¥	5,782	¥	97,906
Financial assets measured at fair value through profit or loss:								
Derivatives:								
Foreign exchange contracts		_		817		_		817
Cross-currency interest rate swap contracts		_		115		_		115
Total	¥	92,124	¥	932	¥	5,782	¥	98,838
Financial liabilities:								
Financial liabilities measured at fair value through profit or loss:								
Derivatives:								
Foreign exchange contracts	¥	_	¥	873	¥	_	¥	873
Interest swap contracts		_		1,803		_		1,803
Cross-currency interest rate swap contracts		_		2,893		_		2,893
Total	¥	_	¥	5,569	¥	_	¥	5,569

Equity financial assets classified in Level 1 are measured at fair value using quoted prices for identical assets in active markets.

Derivatives are classified in Level 2 since they are measured at fair value using observable market inputs obtained from major international financial institutions.

Equity financial assets classified in Level 3 are unlisted equity securities and measured at fair value using methods such as the comparable company comparison method with the earnings before interest and tax ("EBIT") ratio (from 6.0 to 22.3), etc. As the EBIT ratio increases (decreases), the fair values on those equity financial assets increase (decrease).

Transfers between levels are recognized at the end of the reporting periods when such transfers occur. There were no significant transfers of financial instruments between the levels for the three months ended March 31, 2021 and 2020.

The following table presents reconciliation of financial instruments classified in Level 3:

			(Unit: milli	ons of yen)
Three months ended March 31:			2020	
Balance at the beginning of the period	¥	5,782	¥	2,632
Gains or losses*		1,417		763
Purchases		308		30
Sales		(12)		(90)
Balance at the end of the period	¥	7,495	¥	3,335

(Note)

Bonds and borrowings

#### Financial instruments measured at amortized cost

The following table summarizes the carrying amount and fair value of financial instruments measured at amortized cost: (Unit: millions of yen)

March 31, 2021 December 31, 2020 Carrying Carrying Fair value Fair value amount Finance receivables: Retail finance receivables ¥ 910,708 ¥ 916,215 ¥ 832,540 ¥ 840,907 Finance lease receivables 304,184 359.758 292,428 345,581 Long-term trade accounts receivable 66,043 70,466 70,767 75,464 883,983

The fair value of finance receivables, long-term trade accounts receivable, and bonds and borrowings is stated at the present value of future cash flows discounted by the current market rate. Long-term trade accounts receivable in the above table includes the current portion, which is included in trade receivables in the condensed consolidated statement of financial position.

949,068

954,808

874,436

The carrying amounts of cash and cash equivalents, trade receivables (excluding the current portion of long-term trade accounts receivable), other financial assets (excluding debt financial assets measured at fair value, equity financial assets, and derivatives), trade payables, and other financial liabilities (excluding lease liabilities and derivatives) approximate their fair values due to their short-term maturity.

<sup>\*</sup> Gains or losses are those related to unlisted equity securities held as of March 31, 2021 and 2020, and included in net change in fair value of financial assets measured at fair value through other comprehensive income in the condensed consolidated statement of comprehensive income.

#### 12. COMMITMENTS AND CONTINGENT LIABILITIES

#### **Legal Proceedings**

From May 2007, the Company has been subject to 43 asbestos-related lawsuits in Japan, which were filed against the Company or defendant parties consisting of the Japanese government and asbestos-related companies, including the Company. With regard to the nine lawsuits, the Company won the cases in the first instance and in the appellate court, and the appellate court decision has become final as the plaintiffs' motion for acceptance of appeal was rejected. Other 34 cases are still ongoing, and the total claims for compensation of all lawsuits aggregate to ¥20,801 million, which relate to 543 construction workers who suffered from asbestos-related diseases.

15 among 34 lawsuits were compiled into five cases, the first instance ordered the Company to pay compensation damages of ¥2 million under judgement for one case, and others decided in favor of the Company. However, all cases were appealed to the appellate court. One case, the appellate court ordered the Company to pay compensation damages of ¥7 million under the judgement. Apart from the above case, two appellate courts ruled in favor of the Company, but the plaintiffs of all cases appealed to the supreme courts.

The Company reviews the status of each lawsuit on a regular basis by consulting with a third-party legal counsel. However, due to the aforementioned reasons, the Company believes that it is currently unable to predict the ultimate outcome of all lawsuits.

The Company does not have any cost-sharing arrangements with other potentially responsible parties, including the government, for these 43 lawsuits.

#### Matters Related to the Health Hazards of Asbestos

The Company's plant in Amagasaki, Hyogo Prefecture, Japan, previously produced asbestos-related products. The Company decided to make voluntary consolation payments to certain residents in June 2005, and established a relief payment program in place as a voluntary consolation payment to the residents in April 2006. With regard to the current and former employees who suffered and are suffering from asbestos-related diseases, the Company provides compensation which is not required by law, but is made in accordance with the Company's internal policies.

In its effort to develop an estimate of future asbestos-related expenditures, the Company has considered all available data, including a time series of historical claims and payments, the rate of incidence of asbestos-related disease, and public information related to asbestos-related disease. However, the health hazards of asbestos tend to have a longer incubation period, and therefore, reliable statistics related to the rate of incidence in asbestos-related disease are not available to the Company. Furthermore, since there have not been any asbestos-related events impacting other companies in Japan for which all claims have been finalized, for estimation of the rate of incidence, the Company believes it is not possible to decide the range of the final possible outcome in the future. For these reasons, the Company believes it is not possible to reliably estimate the amount of its ultimate liability, and the Company does not accrue on this contingency.

The Law for the Relief of Patients Suffering from Asbestos-Related Diseases (the "New Asbestos Law") was established by the Japanese government, and the contributions made by business entities include a special contribution by the companies which operated a business closely related to asbestos, and commenced from the year ended March 31, 2008.

The Company accrues asbestos-related expenses when the Company receives the related claims, which include possible payments to certain residents who lived near the Company's plant and current and former employees, and the special contribution in accordance with the New Asbestos Law. The accrued balances for those expenses are ¥151 million and ¥222 million at March 31, 2021 and December 31, 2020, respectively. The asbestos-related expenses recognized for the three months ended March 31, 2021 and 2020 were ¥285 million and ¥189 million, respectively.

# 13. SUBSEQUENT EVENTS

On April 20, 2021, pursuant to the provisions of the Article 165, Paragraph 2 of the Companies Act, the Board of Directors of the Parent Company resolved to acquire in the market up to 11 million shares and at a total price up to \$20,000 million of the Parent Company's outstanding common shares on and after April 21, 2021 through December 15, 2021.

# 14. APPROVAL OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The condensed consolidated financial statements were approved on May 14, 2021 by Yuichi Kitao, President and Representative Director of the Parent Company, and Masato Yoshikawa, Director and Senior Managing Executive Officer, General Manager of Planning & Control Headquarters of the Parent Company.

# 2. Other

On February 15, 2021, the Board of Directors of the Parent Company resolved and paid dividends as follows:

- 1) Shareholders to Be Paid Dividends Shareholders of record on December 31, 2020
- 2) Amount of Dividends ¥19.00 per common share, a total of ¥22,957 million
- 3) Effective Date of Claim of Payment and Start Date of Payment March 22, 2021

# **COVER**

[Document Filed] Confirmation Letter

[Applicable Law] Article 24-4-8, Paragraph 1 of the Financial Instruments and Exchange Act of Japan

[Filed to] Director, Kanto Local Finance Bureau

[Filing Date] May 14, 2021

[Company Name] Kabushiki Kaisha Kubota

[Company Name in English] Kubota Corporation

[Title and Name of Representative] Yuichi Kitao, President and Representative Director

[Title and Name of CFO] Masato Yoshikawa, Director and Senior Managing Executive Officer

General Manager of Planning & Control Headquarters

[Address of Head Office] 2-47, Shikitsuhigashi 1-chome, Naniwa-ku, Osaka, JAPAN

[Place Where Available for Public

Inspection] (1-3, Kyobas

Kubota Corporation, Tokyo Head Office

(1-3, Kyobashi 2-chome, Chuo-ku, Tokyo, JAPAN)

Tokyo Stock Exchange, Inc.

(2-1, Nihombashi Kabuto-cho, Chuo-ku, Tokyo, JAPAN)

# 1. Matters Related to Adequacy of Statements Contained in the Quarterly Report

Yuichi Kitao, President and Representative Director, and Masato Yoshikawa, Director and Senior Managing Executive Officer, General Manager of Planning & Control Headquarters, confirmed that statements contained in the Quarterly Report for the first quarter of the 132<sup>nd</sup> business term (from January 1, 2021 to March 31, 2021) were adequate under the Financial Instruments and Exchange Act of Japan.

# 2. Special Notes

Not applicable.