# **Quarterly Report**

(The Third Quarter of the 133<sup>rd</sup> Business Term) From July 1, 2022 to September 30, 2022

2-47, Shikitsuhigashi 1-chome, Naniwa-ku, Osaka, JAPAN

**Kubota Corporation** 

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# **Confirmation Letter**

#### **COVER**

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(from July 1, 2022 to September 30, 2022)

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[Company Name in English] Kubota Corporation

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Inspection]

Kubota Corporation, Tokyo Head Office

(1-3, Kyobashi 2-chome, Chuo-ku, Tokyo, JAPAN)

Tokyo Stock Exchange, Inc.

(2-1, Nihombashi Kabuto-cho, Chuo-ku, Tokyo, JAPAN)

This is an English translation of the Quarterly Report filed with the Director of the Kanto Local Finance Bureau via Electronic Disclosure for Investors' NETwork pursuant to the Financial Instruments and Exchange Act of Japan.

The translation of the Confirmation Letter for the original Quarterly Report is included at the end of this document.

For the purposes of this Quarterly Report, the "Company" refers to Kubota Corporation and its subsidiaries, unless context indicates otherwise.

References in this document to the "Financial Instruments and Exchange Act of Japan" are to the Financial Instruments and Exchange Act of Japan and other laws and regulations amending and/or supplementing the Financial Instruments and Exchange Act of Japan.

# 1. Overview of the Company

# 1. Key Financial Data

(Unit: millions of yen, except earnings per share)

	Nine months ended September 30, 2022	Nine months ended September 30, 2021	Year ended December 31, 2021
Revenue	¥ 1,954,180 [693,700]	¥ 1,641,640 [540,235]	¥ 2,196,766
Profit before income taxes	195,958	213,788	252,559
Profit attributable to owners of the parent	133,334 [42,088]	146,628 [43,678]	175,637
Comprehensive income attributable to owners of the parent	363,630	203,760	270,034
Equity attributable to owners of the parent	1,964,297	1,631,613	1,677,957
Total assets	4,779,922	3,492,082	3,773,510
Earnings per share attributable to owners of the parent:			
Basic	111.54 [35.39]	121.38 [36.16]	145.52
Diluted	_	_	_
Ratio of equity attributable to owners of the parent to total assets (%)	41.1	46.7	44.5
Net cash (used in) provided by operating activities	(70,632)	47,860	92,511
Net cash used in investing activities	(268,121)	(88,040)	(127,370)
Net cash provided by (used in) financing activities	233,150	(8,878)	60,586
Cash and cash equivalents, at the end of the period	170,793	179,285	258,639

## (Notes)

# 2. Description of Business

In the nine months ended September 30, 2022, there were no material changes in the Company's business.

Escorts Limited (currently, Escorts Kubota Limited) became a subsidiary of the Company in the Farm & Industrial Machinery segment during the three months ended June 30, 2022.

<sup>1.</sup> The condensed consolidated financial statements and the consolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS).

<sup>2.</sup> As the Company prepares the condensed consolidated financial statements, its nonconsolidated financial data is not presented.

<sup>3.</sup> Amounts less than presentation units are rounded to the nearest unit.

<sup>4.</sup> *Earnings per share attributable to owners of the parent—Diluted* is not stated since Kubota Corporation did not have potentially dilutive common shares that were outstanding during the period.

#### 2. Business Overview

#### 1. Risk Factors

For the nine months ended September 30, 2022, there were no major risks for which managements recognize that they may have a significant impact on the consolidated financial position, results of operations, and cash flows (hereafter, "results of operations") presented in "2. Business Overview" or "4. Financial Information."

There were no material changes in the information described in the Risk Factors section of the Annual Securities Report for the year ended December 31, 2021.

At the end of the reporting period, the Company estimates that the impact of COVID-19 on the Company's results of operations is not significant. However, the timing of the convergence of COVID-19 and its future impact remain uncertain and difficult to envision at this time. If the situation of COVID-19 deteriorates further in the future, the Company's results of operations may be adversely affected.

# 2. Analysis of Consolidated Financial Position, Results of Operations, and Cash Flows by Management

## (1) Analysis of Results of Operations

For the nine months ended September 30, 2022, revenue of Kubota Corporation and its subsidiaries (hereinafter, the "Company") increased by  $\pm$ 312.5 billion [19.0%] from the same period in the prior year to  $\pm$ 1,954.2 billion.

Domestic revenue decreased by ¥4.4 billion [1.0%] from the same period in the prior year to ¥441.6 billion because of decreased revenue in Farm & Industrial Machinery, despite increased revenue in Water & Environment.

Overseas revenue increased by ¥317.0 billion [26.5%] from the same period in the prior year to ¥1,512.6 billion because of increased revenue in Farm & Industrial Machinery and Water & Environment.

Operating profit decreased by ¥28.1 billion [13.3%] from the same period in the prior year to ¥183.4 billion mainly due to some negative effects from a rise in material prices and logistics expenses, despite some positive effects from sales price increase and favorable impact of foreign exchange rates. Profit before income taxes decreased by ¥17.8 billion [8.3%] from the same period in the prior year to ¥196.0 billion due to decreased operating profit. Income tax expenses were ¥48.6 billion. Share of profits of investments accounted for using the equity method was ¥1.5 billion. Profit for the period decreased by ¥12.0 billion [7.4%] from the same period in the prior year to ¥148.9 billion. Profit attributable to owners of the parent decreased by ¥13.3 billion [9.1%] from the same period in the prior year to ¥133.3 billion.

Revenue from external customers and operating profit by each reportable segment were as follows:

# 1) Farm & Industrial Machinery

Farm & Industrial Machinery is composed of farm equipment, agricultural-related products, engines, and construction machinery.

Revenue in this segment increased by 21.3% from the same period in the prior year to \$1,708.0 billion and accounted for 87.4% of consolidated revenue.

Domestic revenue decreased by 3.9% from the same period in the prior year to ¥229.6 billion. Sales of agricultural-related products decreased due to stagnated rice price and termination of subsidies for business continuation of farmers.

Overseas revenue increased by 26.5% from the same period in the prior year to ¥1,478.4 billion. In North America, shipment of tractors made progress to replenish dealer inventories although the market trend is shrinking. In addition, sales of construction machinery increased due to demand for infrastructure construction. In Europe, sales mainly of construction machinery and engines were solid. In Asia outside Japan, development of dryland farming in Thailand has made progress despite decreased sales of farm equipment for rice farming due to adverse reaction from the government project in the prior year. In China, sales of tractors increased thanks to rush demand before the emission regulation, but this could not cover the decreased sales caused by the lockdown in the 1st half of this fiscal year. Sales in India increased due to consolidation of Escorts Limited (currently, Escorts Kubota Limited; hereinafter, "EKL").

Operating profit in this segment decreased by 13.3% from the same period in the prior year to ¥186.3 billion due to some negative effects from a rise in material prices and logistics expenses, while there were some positive effects from sales price increase and favorable impact of foreign exchange rates.

# 2) Water & Environment

Water & Environment is composed of pipe system-related products (ductile iron pipes, plastic pipes, and other products), materials and urban infrastructure-related products (reformer and cracking tubes, spiral-welded steel pipes, air-conditioning equipment, and other products), and environment-related products (environmental control plants, pumps, and other products).

Revenue in this segment increased by 7.1% from the same period in the prior year to ¥228.8 billion and accounted for 11.7% of consolidated revenue.

Domestic revenue increased by 4.0% from the same period in the prior year to ¥194.7 billion. Sales of pipe system-related products increased due to a positive effect from sales price increase. Sales of environment-related products decreased due to adverse reaction from the special demand for drainage pump vehicles in the prior year.

Overseas revenue increased by 29.2% from the same period in the prior year to ¥34.1 billion due to strong sales of materials such as reformer and cracking tubes.

Operating profit in this segment decreased by 36.8% from the same period in the prior year to ¥10.7 billion due to a rise in material prices, despite a positive effect from sales price increase.

# 3) Other

Other is mainly composed of a variety of other services.

Revenue in this segment decreased by 13.7% from the same period in the prior year to  $\pm$ 17.3 billion and accounted for 0.9% of consolidated revenue.

Operating profit in this segment increased by 22.3% from the same period in the prior year to ¥2.9 billion.

#### (2) Analysis of Financial Position

Total assets as of September 30, 2022, were ¥4,779.9 billion, an increase of ¥1,006.4 billion from the prior fiscal year-end. With respect to assets, trade receivables increased due to increased revenue in North America, and inventories increased mainly due to production recovery. In addition, goodwill and other items increased along with the consolidation of EKL.

With respect to liabilities, bonds and borrowings increased due to an increase in working capital and the acquisition of the shares of EKL. Equity increased due to the accumulation of retained earnings and an improvement in other components of equity along with fluctuations mainly in foreign exchange rates. The ratio of equity attributable to owners of the parent to total assets stood at 41.1%, 3.4 percentage points lower than the prior fiscal year-end.

### (3) Analysis of Cash Flows

Net cash used in operating activities during the nine months ended September 30, 2022, was ¥70.6 billion, an increase of ¥118.5 billion in net cash outflow compared with the same period in the prior year. This increase was due to an increase in trade receivables and a decrease in trade payables, in addition to a decrease in profit for the period.

Net cash used in investing activities was ¥268.1 billion, an increase of ¥180.1 billion in net cash outflow compared with the same period in the prior year. This increase was mainly due to an increase in cash outflow related to payments for acquisition of subsidiaries and payments for acquisition of property, plant, and equipment.

Net cash provided by financing activities was ¥233.2 billion, an increase of ¥242.0 billion in net cash inflow compared with the same period in the prior year, due to an increase in funding.

As a result of the above and after taking into account the effects from exchange rate changes, cash and cash equivalents as of September 30, 2022, were ¥170.8 billion, a decrease of ¥87.8 billion from the beginning of the current period.

#### (4) Issues to Address on Business and Finance

There were no material changes with respect to issues to be addressed in the nine months ended September 30, 2022, and no additional issues arose during the period.

# (5) Research and Development

The Company's research and development expenses for the nine months ended September 30, 2022, were ¥62.1 billion.

During the nine months ended September 30, 2022, the Company has established the Kubota Global Institute of Technology (hereinafter, "KGIT") as the new research and development base. In addition to its role as a hub for strengthening cooperation among research and development bases worldwide, KGIT is intended to enhance product and cutting-edge technology development for further business expansion. The Company is consolidating a majority of research and development departments in Japan, centered around farm equipment and construction machinery, and strives to develop products essential to food, water, and environment sectors, develops core components that form the basis of products, and enhances materials, analysis, and other fundamental technologies supporting such development.

Furthermore, in addition to further strengthening and implementing in products and solutions leading-edge technologies related to the internet of things (IoT), information and communication technology (ICT), and artificial intelligence (AI), which are increasingly being deployed in a wide-range of businesses, the Company is also accelerating the development of products and technologies that contribute to the realization of carbon neutrality, including electrification. Through these efforts, the Company is more committed than ever to providing products, technologies, and services that solve social issues.

# (6) Employees

During the nine months ended September 30, 2022, the number of employees, which refers solely to full-time employees, in the Company increased by 6,956 from the prior fiscal year-end to 50,249. The increase is primarily due to the consolidation of EKL in the Farm & Industrial Machinery segment during the three months ended June 30, 2022.

# (7) Major Property, Plant, and Equipment

During the nine months ended September 30, 2022, major property, plant, and equipment of overseas subsidiaries have increased due to the consolidation of EKL in the Farm & Industrial Machinery segment during the three months ended June 30, 2022. The increase in property, plant, and equipment resulting from the consolidation of EKL was ¥29,699 million as of the acquisition date, April 11, 2022.

In addition, "building a new research and development hub," which was in the planning stage as of December 31, 2021, commenced operations as KGIT during the nine months ended September 30, 2022, as described in "(5) Research and Development."

# 3. Material Contracts

There were no material contracts which were decided or entered into during the three months ended September 30, 2022.

# 3. Information on Kubota Corporation

- 1. Information on the Shares of Kubota Corporation
- (1) Total Number of Shares
- 1) Total Number of Shares

Class	Total number of shares authorized to be issued (shares)
Common shares	1,874,700,000
Total	1,874,700,000

# 2) Issued Shares

Class	Number of shares issued as of end of period (shares) (September 30, 2022)	Number of shares issued as of filing date (shares) (November 11, 2022)	Stock exchange on which Kubota Corporation is listed	Description
Common shares	1,191,006,846	1,191,006,846	Tokyo Stock Exchange, Inc. (the Prime Market)	The number of shares per one unit of shares is 100 shares.
Total	1,191,006,846	1,191,006,846	_	_

- (2) Information on Share Acquisition Rights
- 1) Details of Stock Option Plan Not applicable.
- 2) Details of Other Stock Acquisition Rights Not applicable.
- (3) Information on Moving Strike Convertible Bonds Not applicable.

# (4) Changes in the Total Number of Issued Shares, the Amount of Common Shares, and Other

Date	Changes in the total number of issued shares (thousands of shares)	Balance of the total number of issued shares (thousands of shares)	Changes in common shares (millions of yen)	Balance of common shares (millions of yen)	Changes in capital reserve (millions of yen)	Balance of capital reserve (millions of yen)
From: July 1, 2022 To: September 30, 2022	(9,240)	1,191,006	¥ –	¥ 84,130	¥ –	¥ 73,117

(Note)

Changes in the total number of issued shares are due to the retirement of treasury shares on September 30, 2022.

(5) Major Shareholders

Not applicable.

# (6) Information on Voting Rights

Information on voting rights on the shareholders' list as of June 30, 2022, is stated in this subsection since Kubota Corporation could not identify the number of voting rights as of September 30, 2022.

# 1) Issued Shares

(As of June 30, 2022)

Classification		Number of shares (shares)	Number of voting rights	Description
Shares without voting rights		_	_	_
Shares with restricted voting rights (treasury shares, etc.)		_	_	_
Shares with restricted voting rights (others)		_	_	_
Shares with full voting rights (treasury shares, etc.)	(Treasury shares) Common shares:	5,076,700	_	_
	(Crossholding shares) Common shares:	718,400		
Shares with full voting rights (others)	Common shares:	1,194,144,300	11,941,443	-
Shares less than one unit	Common shares:	307,446	_	Shares less than one unit (100 shares)
Number of issued shares		1,200,246,846	_	_
Total number of voting rights		_	11,941,443	_

#### (Note)

The *Shares with full voting rights (others)* includes 1,000 shares (10 voting rights) registered in the name of Japan Securities Depository Center, Incorporated, and 1,492,300 shares (14,923 voting rights) held by the Trust in connection with the stock compensation plan.

# 2) Treasury Shares

(As of June 30, 2022)

				, -	<u>-</u>
Name of shareholder	Address	Number of shares held under own name (shares)	Number of shares held under the names of others (shares)	Total shares held (shares)	Ownership percentage to the total number of issued shares (%)
(Treasury share) Kubota Corporation	2-47, Shikitsuhigashi 1-chome, Naniwa-ku, Osaka, JAPAN	5,076,700	_	5,076,700	0.42
(Crossholding shares) Akita Kubota Corporation	295-38, Terauchikamiyashiki, Akita-shi, Akita, JAPAN	41,400	_	41,400	0.00
Minami Tohoku Kubota Corporation	16-1, Takakura Sugishita, Hiwadamachi, Koriyama-shi, Fukushima, JAPAN	102,000	_	102,000	0.01
Hokuriku Kinki Kubota Corporation	956-1, Shimokashiwanomachi, Hakusan-shi, Ishikawa, JAPAN	9,000	_	9,000	0.00
Fukuoka Kyushu Kubota Corporation	11-36, Noma 1-chome, Minami-ku, Fukuoka, JAPAN	566,000	_	566,000	0.05
Total crossholding shares	_	718,400	_	718,400	0.06
Total	_	5,795,100	_	5,795,100	0.48

#### (Note)

Treasury shares do not include shares of Kubota Corporation held by the Trust in connection with the stock compensation plan.

# 2. Changes in Directors and Senior Management

The change in Directors and senior management during the period from the filing date of the Annual Securities Report for the year ended December 31, 2021 to September 30, 2022 is as follows.

New company and position and responsibil	ity	Former company and position and responsibil	lity	Name	Date of change
Director and Managing Executive Officer of Kubota Corporation	General Manager of Research and Development Headquarters, General Manager of Kubota Global Institute of Technology, Deputy General Manager of Innovation Center, General Manager of Carbon Neutral Promotion Department	Director and Managing Executive Officer of Kubota Corporation	General Manager of Research and Development Headquarters, Deputy General Manager of Innovation Center, General Manager of Carbon Neutral Promotion Department	Hiroto Kimura	September 1, 2022

# (Reference Information)

Kubota Corporation has adopted the Executive Officer System. Changes in the Executive Officers who do not hold the post of Director since the filing date of the Annual Securities Report for the year ended December 31, 2021 to September 30, 2022 are as follows:

New company and position and responsibility		Former company and position and responsibil	ity	Name	Date of change
Executive Officer of Kubota Corporation	Deputy General Manager of Agricultural Tractor Division	Executive Officer of Kubota Corporation	Deputy General Manager of Agricultural Tractor Division, General Manager of Agricultural Tractor Engineering Department	Tadahito Suzui	April 1, 2022
Executive Officer of Kubota Corporation	President of Kubota Environmental Engineering Corporation	Executive Officer of Kubota Corporation	Vice President of Kubota Environmental Service Co., Ltd.	Koichi Nakagawa	April 1, 2022
Senior Managing Executive Officer of Kubota Corporation	Deputy General Manager of Farm and Industrial Machinery Consolidated Division, Deputy General Manager of Innovation Center	Senior Managing Executive Officer of Kubota Corporation	Deputy General Manager of Farm and Industrial Machinery Consolidated Division	Yuji Tomiyama	June 1, 2022
Senior Managing Executive Officer of Kubota Corporation	General Manager of Value-Innovative Farm and Industrial Machinery Strategy and Operations Department, Chairman and Managing Director of Escorts Kubota Limited	Senior Managing Executive Officer of Kubota Corporation	General Manager of Value-Innovative Farm and Industrial Machinery Strategy and Operations Department	Nikhil Nanda	August 1, 2022

# 4. Financial Information

# 1. Condensed Consolidated Financial Statements

Kubota Corporation and Its Subsidiaries

# (1) Condensed Consolidated Statement of Financial Position

			(Unit: millions of yen)
	Notes	September 30, 2022	December 31, 2021
ASSETS			
Current assets:			
Cash and cash equivalents		¥ 170,793	¥ 258,639
Trade receivables		762,304	574,349
Finance receivables		504,407	380,865
Other financial assets	6	61,525	50,875
Inventories		668,767	510,065
Income taxes receivable		5,143	8,430
Other current assets		99,977	83,822
Total current assets		2,272,916	1,867,045
Noncurrent assets:			
Investments accounted for using the equity method		45,105	43,768
Finance receivables		1,285,434	1,029,488
Other financial assets	6	169,109	154,781
Property, plant, and equipment	7	616,471	496,312
Goodwill		181,472	10,355
Intangible assets		108,591	85,529
Deferred tax assets		65,075	50,423
Other noncurrent assets		35,749	35,809
Total noncurrent assets		2,507,006	1,906,465
Total assets		¥ 4,779,922	¥ 3,773,510

	Notes	September 30, 2022	December 31, 2021
LIABILITIES AND EQUITY			
Current liabilities:			
Bonds and borrowings		¥ 693,634	¥ 504,335
Trade payables		386,439	392,331
Other financial liabilities	8	98,064	96,740
Income taxes payable		16,880	33,546
Provisions		63,689	52,208
Other current liabilities	9	310,813	234,579
Total current liabilities		1,569,519	1,313,739
Noncurrent liabilities:			
Bonds and borrowings	10	957,393	590,174
Other financial liabilities	8	30,794	33,375
Retirement benefit liabilities		16,061	14,899
Deferred tax liabilities		29,513	31,027
Other noncurrent liabilities	9	6,181	5,323
Total noncurrent liabilities		1,039,942	674,798
Total liabilities		2,609,461	1,988,537
Equity:			
Equity attributable to owners of the parent:			
Share capital		84,130	84,130
Share premium		82,333	84,886
Retained earnings		1,520,010	1,439,560
Other components of equity		281,386	69,515
Treasury shares		(3,562)	(134)
Total equity attributable to owners of the parent		1,964,297	1,677,957
Noncontrolling interests		206,164	107,016
Total equity		2,170,461	1,784,973

# (2) Condensed Consolidated Statement of Profit or Loss and Condensed Consolidated Statement of Comprehensive Income

# Nine months ended September 30, 2022 and 2021 Condensed Consolidated Statement of Profit or Loss

(Unit: millions of yen, except earnings per share) Notes 2022 2021 % Revenue 11 ¥ 1,954,180 ¥ 1,641,640 100.0 Cost of sales (1,449,131)(1,157,642)Selling, general, and administrative expenses (341,487)(275,820)Other income 23,687 7,129 Other expenses (3,817)(3,804)**Operating profit** 183,432 9.4 211,503 12.9 Finance income 14,003 3,279 **Finance costs** (994) (1,477)**Profit before income taxes** 195,958 213,788 10.0 13.0 Income tax expenses (48,553)(55,373)Share of profits of investments accounted for 2,502 1,530 using the equity method Profit for the period ¥ 148,935 7.6 ¥ 160,917 9.8 Profit attributable to: Owners of the parent ¥ 133,334 ¥ 146,628 8.9 Noncontrolling interests ¥ 15,601 0.8 ¥ 14,289 0.9 Earnings per share attributable to owners of the parent: 12 ¥ 111.54 121.38 **Basic** Diluted

# Condensed Consolidated Statement of Comprehensive Income

				ıU)	nit: millions of ye
	Notes		2022		2021
Profit for the period		¥	148,935	¥	160,917
Other comprehensive income, net of income tax:					
Items that will not be reclassified subsequently to profit or loss:					
Remeasurement of defined benefit pension plans			529		(214)
Net change in fair value of financial assets measured at fair value through other comprehensive income			3,695		7,155
Items that may be reclassified subsequently to profit or loss:					
Exchange rate differences on translating foreign operations			248,970		47,332
Total other comprehensive income, net of income tax			253,194		54,273
Comprehensive income for the period		¥	402,129	¥	215,190
Comprehensive income attributable to:					
Owners of the parent		¥	363,630	¥	203,760
Noncontrolling interests		¥	38,499	¥	11,430

# Three months ended September 30, 2022 and 2021

Condensed Consolidated Statement of Profit or Loss

	Notes		2022	%		2021	%
Revenue		¥	693,700	100.0	¥	540,235	100.0
Cost of sales			(513,051)			(380,385)	
Selling, general, and administrative expenses			(118,727)			(94,297)	
Other income			2,883			778	
Other expenses			(2,376)			(2,376)	
Operating profit			62,429	9.0		63,955	11.8
Finance income			2,647			668	
Finance costs			(705)			(244)	
Profit before income taxes			64,371	9.3		64,379	11.9
Income tax expenses			(17,701)			(17,565)	
Share of profits of investments accounted for using the equity method			295			963	
Profit for the period		¥	46,965	6.8	¥	47,777	8.8
Profit attributable to:							
Owners of the parent		¥	42,088	6.1	¥	43,678	8.3
Noncontrolling interests		¥	4,877	0.7	¥	4,099	0.7
Earnings per share attributable to owners of the parent:	12						
Basic		¥	35.39		¥	36.16	
Diluted		¥			¥		
Condensed Consolidated Statement of Comprehensiv	ve Income						
	Notes		2022		(Unit	:: millions of <b>2021</b>	yen)
Profit for the period	Notes	¥	46,965		¥	47,777	
Other comprehensive income, net of income tax:			+0,505			77,777	
Items that will not be reclassified subsequently to profit or loss:							
Remeasurement of defined benefit pension plans			(25)			35	
Net change in fair value of financial assets measured at fair value through other comprehensive income			(1,707)			5,242	
Items that may be reclassified subsequently to profit or loss:							
Exchange rate differences on translating foreign operations			57,765			(5,652)	
Total other comprehensive income, net of income tax			56,033			(375)	
Comprehensive income for the period		¥	102,998		¥	47,402	
Community to the control of the cont							
Comprehensive income attributable to:							
Owners of the parent		¥	90,366		¥	46,629	

# (3) Condensed Consolidated Statement of Changes in Equity

			Equity attrib	utable to owner	s of the parent				
	Notes	Share capital	Share premium	Retained earnings	Other components of equity	Treasury shares	Total equity attributable to owners of the parent	Noncontrolling interests	Tota equity
Balance as of January 1, 2022	Notes	¥ 84,130	¥ 84,886	¥ 1,439,560	¥ 69,515	¥ (134)	¥ 1,677,957	¥ 107,016	¥ 1,784,973
Profit for the period				133,334			133,334	15,601	148,935
Total other comprehensive income, net of income tax					230,296		230,296	22,898	253,194
Comprehensive income for the period				133,334	230,296		363,630	38,499	402,129
Transfer to retained earnings				18,571	(18,571)		_		_
Dividends paid	13			(51,466)			(51,466)	(6,586)	(58,052
Purchases and sales of treasury shares						(23,417)	(23,417)		(23,417)
Retirement of treasury shares				(19,989)		19,989	-		-
Share-based payment transactions			499				499		499
Changes associated with business combinations							_	70,024	70,02
Changes in ownership interests in subsidiaries			(3,052)		146		(2,906)	(2,789)	(5,695
Balance as of September 30, 2022		¥ 84,130	¥ 82,333	¥ 1,520,010	¥ 281,386	¥ (3,562)	¥ 1,964,297	¥ 206,164	¥ 2,170,46
Balance as of		¥ 84,130	¥ 84,943	¥ 1,325,764	¥ (18,162)	¥ (636)	¥ 1,476,039	¥ 98,146	¥ 1,574,18
January 1, 2021					, , ,				
Profit for the period				146,628			146,628	14,289	160,917
Total other comprehensive income, net of income tax					57,132		57,132	(2,859)	54,273
Comprehensive income for the period				146,628	57,132		203,760	11,430	215,190
Transfer to retained earnings				2,241	(2,241)		_		_
Dividends paid	13			(48,333)			(48,333)	(6,697)	(55,030
Purchases and sales of treasury shares						(2)	(2)		(2
Share-based payments with transfer restrictions			27			184	211		21:
Changes in ownership interests in subsidiaries			(60)		(2)		(62)	64	2
Balance as of September 30, 2021		¥ 84,130	¥ 84,910	¥ 1,426,300	¥ 36,727	¥ (454)	¥ 1,631,613	¥ 102,943	¥ 1,734,556

(Unit: millions of yen)

Nine months ended September 30:	Notes	2022	2021
Cash flows from operating activities:			
Profit for the period		¥ 148,935	¥ 160,917
Depreciation and amortization		60,915	53,034
Loss from disposal of property, plant, and equipment			
and intangible assets, net		1,699	2,046
Finance income and costs		(10,104)	(2,143)
Income tax expenses		48,553	55,373
Share of profits of investments accounted for using the equity method		(1,530)	(2,502)
(Increase) decrease in trade receivables		(142,510)	28,266
Increase in finance receivables		(60,227)	(150,198
Increase in inventories		(52,711)	(73,861
Decrease (increase) in other assets		1,252	(836
(Decrease) increase in trade payables		(47,077)	682
Increase in other liabilities		55,566	16,887
Net changes in retirement benefit assets and liabilities		3,085	1,670
Other, net		(6,986)	652
Interest received		3,310	1,292
Dividends received		1,341	1,256
Interest paid		(1,747)	(1,371)
Income taxes paid, net		(72,396)	(43,304)
Net cash (used in) provided by operating activities		(70,632)	47,860
Cash flows from investing activities:			
Payments for acquisition of property, plant, and equipment		(106,833)	(66,384
Payments for acquisition of intangible assets		(22,059)	(19,161
Proceeds from sales of property, plant, and equipment		3,225	2,983
Payments for acquisition of subsidiaries		(135,039)	2,363
Purchase of investments accounted for using the equity method		(28,856)	_
Payments for acquisition of securities		(3,992)	(1,709
			• •
Proceeds from sales and redemptions of securities		690	3,965
Payments for loans receivable from associates		(13,450)	(15,640
Collection of loans receivable from associates		12,800	15,690
Payments for time deposits		(9,027)	(34,894
Proceeds from withdrawal of time deposits		13,844	19,614
Net decrease in restricted cash		618	9,614
Payments for acquisition of short-term investments		(36,645)	(689
Proceeds from sales and redemptions of short-term investments		47,145	_
Other, net		9,458	(1,429)
Net cash used in investing activities		(268,121)	(88,040
Cash flows from financing activities:			
Funding from bonds and long-term borrowings		560,144	263,350
Redemptions of bonds and repayments of long-term borrowings		(284,685)	(176,091)
Net increase (decrease) in short-term borrowings		53,009	(31,314
Repayments for lease liabilities		(14,238)	(14,636
Dividends paid	13	(51,466)	(48,333
Purchases of treasury shares		(23,417)	(2
Other, net		(6,197)	(1,852
Net cash provided by financing activities		233,150	(8,878
Effect of exchange rate changes on cash and cash equivalents		17,757	5,424
Net decrease in cash and cash equivalents		(87,846)	(43,634
Cash and cash equivalents, at the beginning of the period		258,639	222,919
Cash and cash equivalents, at the end of the period		¥ 170,793	¥ 179,285
See notes to condensed consolidated financial statements.		Ŧ 1/U,/33	¥ 1/3,203

#### Notes to Condensed Consolidated Financial Statements

Kubota Corporation and Its Subsidiaries

#### 1. REPORTING ENTITY

Kubota Corporation (the "Parent Company") is an entity located in Japan. The Parent Company and its subsidiaries (the "Company") manufacture and sell a comprehensive range of machinery and other industrial and consumer products, including farm equipment, engines, construction machinery, pipe system-related products, materials and urban infrastructure-related products, and environment-related products.

The Company manufactures its products not only in Japan but also in overseas countries, including the United States, France, Germany, China, Thailand and India, and sells its products in Japan, North America, Europe, Asia outside Japan, and other area.

#### 2. BASIS OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### **Compliance with International Financial Reporting Standards (IFRS)**

The condensed consolidated financial statements of the Company are prepared in accordance with International Accounting Standard 34 pursuant to the Article 93 of the Ordinance on Terminology, Forms, and Preparation Methods of Quarterly Consolidated Financial Statements (the "Ordinance"), since the Company meets the requirements for a *Specified Company under Designated International Financial Reporting Standards* as prescribed in Article 1-2 of the Ordinance. The condensed consolidated financial statements do not contain all the information and disclosures required for a complete set of financial statements and should be read in conjunction with the consolidated financial statements for the year ended December 31, 2021.

#### **Basis of Measurement**

The Company's condensed consolidated financial statements are prepared on a historical cost basis, except for certain financial instruments, etc. that are measured at fair value.

## **Functional Currency and Presentation Currency**

The condensed consolidated financial statements of the Company are presented in Japanese yen, which is the Parent Company's functional currency, and figures are rounded to the nearest million yen.

#### Significant Accounting Judgements, Estimates, and Assumptions

The condensed consolidated financial statements of the Company are prepared by using judgements, estimates, and assumptions that affect the application of accounting policies and reporting of assets, liabilities, revenue, and expenses. Actual results of operations could differ from those accounting estimates and assumptions.

The estimates and assumptions are continually reviewed. The effects of a change in accounting estimates, if any, are recognized in the reporting period in which the change is made and in the future periods.

The significant accounting judgements, estimates, and assumptions made in preparing the condensed consolidated financial statements are consistent with those made in preparing the consolidated financial statements for the year ended December 31, 2021.

At the end of the reporting period, the Company estimates the impact of COVID-19 infection on the results of operations of the Company is not significant. However, the timing of the convergence of COVID-19 and its future impact remain uncertain and difficult to envision at this time. If the situation of COVID-19 deteriorates further in the future, accounting judgements, estimates, and assumptions of the Company may be affected significantly.

## **Changes in Presentation**

(Condensed Consolidated Statement of Financial Position)

Goodwill, which was previously included in "goodwill and intangible assets," is separately presented from the previous reporting period ended June 30, 2022, as materiality in terms of amount has increased. To reflect this change in presentation, the comparative information has been retrospectively adjusted. As a result, ¥95,884 million presented as "goodwill and intangible assets" in the consolidated financial statements for the year ended December 31, 2021, is separately presented as "goodwill" of ¥10,355 million and "intangible assets" of ¥85,529 million.

# 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied on the condensed consolidated financial statements are consistent with those applied on the consolidated financial statements for the year ended December 31, 2021.

Income taxes for the condensed consolidated financial statements are calculated based on the estimated annual effective tax rate.

#### 4. SEGMENT INFORMATION

The Company engages in various fields of business and industries by providing products and services that are categorized into the following three segments: Farm & Industrial Machinery, Water & Environment, and Other. The Farm & Industrial Machinery segment manufactures and distributes farm equipment, agricultural-related products, engines, and construction machinery. The Water & Environment segment manufactures and distributes pipe system-related products (ductile iron pipes, plastic pipes, and other products), materials and urban infrastructure-related products (mixing element radian tube, spiral-welded steel pipes, air-conditioning equipment, and other products), and environment-related products (environmental control plants, pumps, and other products). The Other segment offers a variety of services.

Financial information of these segments is utilized on a regular basis by the chief operating decision-maker in determination of resource allocation of the Company and performance evaluation. The segments also represent the Company's organizational structure, which is principally based on the nature of products and services.

The accounting policies for the reportable segments are consistent with the accounting policies used in the Company's condensed consolidated financial statements.

Information by reportable segment is summarized as follows:

				(U	nit: millions of yen)
Nine months ended September 30:	Farm & Industrial Machinery	Water & Environment	Other	Adjustments	Consolidated
2022:					
Revenue:					
External customers	¥ 1,708,044	¥ 228,808	¥ 17,328	¥ —	¥ 1,954,180
Intersegment	140	63	25,277	(25,480)	_
Total	1,708,184	228,871	42,605	(25,480)	1,954,180
Operating profit	¥ 186,254	¥ 10,674	¥ 2,861	¥ (16,357)	¥ 183,432
<b>2021:</b> Revenue:					
External customers	¥ 1,407,996	¥ 213,568	¥ 20,076	¥ —	¥ 1,641,640
Intersegment	160	1,032	22,491	(23,683)	_
Total	1,408,156	214,600	42,567	(23,683)	1,641,640
Operating profit	¥ 214,902	¥ 16,892	¥ 2,339	¥ (22,630)	¥ 211,503

#### (Notes)

- 1. *Adjustments* include items such as the elimination of intersegment transfers and corporate expenses which are not allocated to any particular reportable segment. The corporate expenses included in *Adjustments* consist mainly of administration department expenses, basic research expenses, and foreign exchange gains or losses incurred by the Parent Company.
- 2. The aggregated amounts of operating profit are equal to those presented in the condensed consolidated statement of profit or loss. Refer to the condensed consolidated statement of profit or loss for the reconciliation of operating profit to profit before income taxes.
- 3. Intersegment transfers are recorded at values that approximate market prices.

(Unit: millions of yen)

Three months ended September 30:		Farm & Industrial Machinery	Env	Water & vironment		Other	Ac	ljustments	Co	onsolidated
2022: Revenue:										
External customers	¥	611,860	¥	76,095	¥	5,745	¥	_	¥	693,700
Intersegment		56		15		8,937		(9,008)		_
Total		611,916		76,110		14,682		(9,008)		693,700
Operating profit	¥	68,951	¥	986	¥	1,122	¥	(8,630)	¥	62,429
2021: Revenue:										
External customers	¥	466,721	¥	67,017	¥	6,497	¥	_	¥	540,235
Intersegment		68		308		7,922		(8,298)		_
Total		466,789		67,325		14,419		(8,298)		540,235
Operating profit	¥	70,967	¥	3,702	¥	714	¥	(11,428)	¥	63,955

#### (Notes)

- 1. Adjustments include items such as the elimination of intersegment transfers and corporate expenses which are not allocated to any particular reportable segment. The corporate expenses included in Adjustments consist mainly of administration department expenses, basic research expenses, and foreign exchange gains or losses incurred by the Parent Company.
- 2. The aggregated amounts of operating profit are equal to those presented in the condensed consolidated statement of profit or loss. Please refer to the condensed consolidated statement of profit or loss for the reconciliation of operating profit to profit before income taxes.
- 3. Intersegment transfers are recorded at values that approximate market prices.

#### 5. Business Combinations

#### Nine months ended September 30, 2022

(Acquisition of Escorts Limited)

- (1) Outline of the Business Combination
- 1) Name and nature of business of the acquiree

Name: Escorts Limited (Corporate name has been changed to Escorts Kubota Limited on June 9, 2022.)
Business: Manufacture and sales of agricultural machinery, construction machinery, etc.

2) Primary reason for business combination

The market of tractors that are designed to be highly durable with limited functions and at affordable prices (hereinafter, "basic tractors") are expected to expand primarily in the emerging countries. The Parent Company aims to provide basic tractors of good quality at an affordable price in this market by combining expertise of EKL in the development and manufacturing of basic tractors with accumulated product development knowledge and capabilities to improve quality and productivity of the Parent Company.

3) Acquisition date

April 11, 2022

4) Shareholding ratio acquired

44.8%

5) Method by which control of the acquiree was obtained

The Company acquired additional shares of EKL in cash, and the shareholding ratio of the Parent Company in EKL has increased to 44.8%. EKL is considered substantially controlled by the Parent Company as officers from the Parent Company were appointed as members of EKL's Board of Directors, and became a subsidiary of the Parent Company during the three months ended June 30, 2022.

# (2) Acquisition Cost

	(Unit: milli	ons of yen)
Fair value of acquisition cost		Amount
Cash	¥	123,722
Equity interests held immediately prior to the acquisition date		71,351
Total	¥	195,073

# (3) Assets Acquired, Liabilities Assumed, Noncontrolling Interests, and Goodwill

(Unit: millions of yen) Fair value of assets acquired and liabilities assumed Amount Current assets: ¥ Trade receivables 13,078 Other financial assets 42,533 Inventories 13,969 Others 6,237 Noncurrent assets: Other financial assets 37,868 29,699 Property, plant, and equipment Others 6,710 Current liabilities: Trade payables 14,748 7,606 Others Noncurrent liabilities: 2,576 Fair value of assets acquired and liabilities assumed, net 125,164 **Noncontrolling interests** 69,091 Goodwill 139,000 Total 195,073

(Notes)

# (4) Composition of Goodwill Recognized

Goodwill reflects the future excess earning power expected from the business development and synergies between the Company and EKL.

## (5) Impact of the Business Combination on Earnings

Revenue and profit for the period of EKL from the acquisition date to September 30, 2022 are ¥64,921 million and ¥3,956 million, respectively.

Assuming that such business combination occurred as of January 1, 2022, revenue and profit for the period of the Company for the nine months ended September 30, 2022 are ¥1,986,409 million and ¥152,089 million, respectively. This pro forma information is not subject to quarterly review by the independent auditor.

#### (Other business combinations)

Business combinations other than the acquisition of Escorts Limited that are individually immaterial but are material collectively are disclosed in aggregate.

The business combinations during the nine months ended September 30, 2022 took place in the Farm & Industrial Machinery segment, and the aggregate information of these business combinations is as follows.

#### (1) Acquisition Cost

	(Unit: millions of yen)
Fair value of acquisition cost	Amount
Cash	¥ 30,027
Total	¥ 30,027

<sup>1.</sup> The above amounts are provisional estimates since the allocation of acquisition cost has not been completed as of September 30, 2022.

<sup>2.</sup> Noncontrolling interests are recognized at the proportion of the fair value of the identifiable assets and liabilities of the acquiree.

# (2) Assets Acquired, Liabilities Assumed, Noncontrolling Interests, and Goodwill

	(Unit: millio	ns of yen)
Fair value of assets acquired and liabilities assumed		Amount
Current assets	¥	11,910
Noncurrent assets		5,633
Current liabilities		5,658
Noncurrent liabilities		1,783
Fair value of assets acquired and liabilities assumed, net	¥	10,102
Noncontrolling interests		933
Goodwill		20,858
Total	¥	30,027

(Notes)

## (3) Composition of Goodwill Recognized

Goodwill resulting from these business combinations is recorded in the Farm & Industrial Machinery segment. Goodwill reflects the future excess earning power from synergies with existing operations expected to arise from acquisitions that do not qualify for separate recognition.

# (4) Impact of the Business Combination on Earnings

Revenue and profit for the period of acquirees from the acquisition date to September 30, 2022, as well as revenue and profit for the period of the Company assuming that such business combinations occurred as of January 1, 2022, are not disclosed since the impact on the condensed consolidated financial statements is immaterial.

#### Nine months ended September 30, 2021

Not applicable.

# 6. OTHER FINANCIAL ASSETS

Other financial assets are composed of the following:

			(Unit: r	millions of yen)
	Septe	December 31, 202		
Financial assets measured at amortized cost:				
Long-term trade accounts receivable	¥	42,945	¥	37,013
Time deposits		8,834		12,054
Restricted cash		6,207		5,651
Debt financial assets		44,786		_
Others			33,709	
Financial assets measured at fair value through other comprehensive income:				
Debt financial assets		_		686
Equity financial assets		65,274		106,328
Financial assets measured at fair value through profit or loss:				
Debt financial assets		38,617		5,245
Derivatives		4,831		4,970
Total	¥	230,634	¥	205,656
Current assets		61,525		50,875
Noncurrent assets		169,109		154,781

(Note)

Restricted cash are deposits pledged as collateral, which are restricted from their withdrawal, and advances received for public work, which are restricted from their usage.

<sup>1.</sup> The above amounts are provisional estimates since the allocation of acquisition cost has not been completed as of September 30, 2022.

<sup>2.</sup> Noncontrolling interests are recognized at the proportion of the fair value of the identifiable assets and liabilities of the acquiree.

# 7. PROPERTY, PLANT, AND EQUIPMENT

The acquisition of property, plant, and equipment, excluding those acquired through business combinations, amounted to ¥111,523 million and ¥76,257 million for the nine months ended September 30, 2022 and 2021, respectively.

# 8. OTHER FINANCIAL LIABILITIES

Other financial liabilities are composed of the following:

		(Unit:	millions of yen)	
	September 30, 2022		December 31, 202	
Financial liabilities measured at amortized cost:				
Lease liabilities	¥	45,563	¥	47,463
Notes and accounts payable for capital expenditures		25,879		37,072
Deposits received		28,311		27,922
Others		18,145		12,361
Financial liabilities measured at fair value through profit or loss:				
Derivatives		10,960		5,297
Total	¥	128,858	¥	130,115
Current liabilities		98,064		96,740
Noncurrent liabilities		30,794		33,375

# 9. OTHER LIABILITIES

Other liabilities are composed of the following:

(Unit: millions of yen)

	Septo	ember 30, 2022	December 31, 2021		
Employment benefit obligation	¥	65,089	¥	50,377	
Accrued expenses		58,234		51,075	
Refund liabilities		61,909		36,323	
Contract liabilities		35,970		23,402	
Others		95,792		78,725	
Total	¥	316,994	¥	239,902	
Current liabilities		310,813		234,579	
Noncurrent liabilities		6,181		5,323	

# 10. BONDS

The details of outstanding bonds are as follows:

# Nine months ended September 30, 2022

Name	Janua Data	,	Issue Amount	Causas vata (0/)	N. A. att. milet and a death
Name	Issue Date	(	millions of yen)	Coupon rate (%)	Maturity date
14 <sup>th</sup> Unsecured Bonds	June 2, 2022	¥	100,000	0.300	June 2, 2027
15 <sup>th</sup> Unsecured Bonds	June 2, 2022	¥	50,000	0.514	June 2, 2032

# Nine months ended September 30, 2021

Not applicable.

# 11. REVENUE

The following table presents the Company's revenue recognized from contracts with customers and other sources of revenue by product group and location:

Beginning with the current consolidated fiscal year, in conformity with the change in the business reporting structure of the Company, the amounts formerly reported in "Pipe- and infrastructure-related products" are now classified as "Pipe system-related products" and "Materials and urban infrastructure-related products." The information for the same period in the previous year has been retrospectively adjusted to conform to the current fiscal year's presentation.

(Unit: millions of yen)

Nine months ended September 30, 2022		Japan		North America		Europe	Å	sia outside Japan	(	Other area	Total
Farm equipment and engines	¥	201,143	¥	514,169	¥	155,848	¥	339,167	¥	48,062	¥ 1,258,389
Construction machinery		26,402		217,519		85,234		23,839		14,655	367,649
Farm & Industrial Machinery		227,545		731,688		241,082		363,006		62,717	1,626,038
Pipe system-related products		87,938		144		_		2,125		16	90,223
Materials and urban infrastructure-related products		28,248		6,723		1,230		5,502		7,592	49,295
Environment-related products		78,503		1,463		343		5,265		3,716	89,290
Water & Environment		194,689		8,330		1,573		12,892		11,324	228,808
Other		17,307		9		2		10		_	17,328
Revenue recognized from:											
Contracts with customers		439,541		740,027		242,657		375,908		74,041	1,872,174
Other sources of revenue		2,081		56,094		_		22,746		1,085	82,006
Total	¥	441,622	¥	796,121	¥	242,657	¥	398,654	¥	75,126	¥ 1,954,180

(Unit: millions of yen)

Nine months				North			A	Asia outside			
ended September 30, 2021		Japan		America		Europe		Japan	(	Other area	Total
Farm equipment and engines	¥	209,995	¥	396,130	¥	137,694	¥	265,947	¥	40,795	¥ 1,050,561
Construction machinery		26,640		157,344		77,046		17,008		13,330	291,368
Farm & Industrial Machinery		236,635		553,474		214,740		282,955		54,125	1,341,929
Pipe system-related products		81,656		361		_		3,099		151	85,267
Materials and urban		24,942		5,510		1,348		5,759		3,133	40,692
infrastructure-related products											
Environment-related products		80,569		598		355		4,527		1,560	87,609
Water & Environment		187,167		6,469		1,703		13,385		4,844	213,568
Other		20,047		4		1		22		2	20,076
Revenue recognized from:											
Contracts with customers		443,849		559,947		216,444		296,362		58,971	1,575,573
Other sources of revenue		2,205		43,991		_		18,864		1,007	66,067
Total	¥	446,054	¥	603,938	¥	216,444	¥	315,226	¥	59,978	¥ 1,641,640

Revenue recognized from other sources of revenue includes interest income from retail finance and finance lease calculated using effective interest rate method. The amounts of the above revenue are ¥57,549 million and ¥46,317 million for the nine months ended September 30, 2022 and 2021, respectively.

# 12. EARNINGS PER SHARE ATTRIBUTABLE TO OWNERS OF THE PARENT

The numerator and denominator used to calculate basic earnings per share attributable to owners of the parent are presented in the following table.

Among the shares granted under the restricted stock compensation plan for the Company's Directors and Executive Officers, contingently returnable shares are distinguished as participating equity instruments from common shares. Common shares and participating equity instruments have the same right to profit attributable to owners of the parent.

Shares of the Parent Company held by the Trust in connection with the stock compensation plan have been deducted, as treasury shares, from weighted-average number of common shares issued.

Nine months ended September 30:	2022		2021
		(Unit: m	illions of yen)
Profit attributable to owners of the parent	¥ 133,334	¥	146,628
Profit attributable to participating equity instruments			5
Profit attributable to common shareholders	¥ 133,334	¥	146,623
		(thousar	nds of shares)
Weighted-average number of common shares issued	1,195,418		1,208,006
Weighted-average number of participating equity instruments	1		43
Weighted-average number of common shares outstanding	1,195,417		1,207,963
Three months ended September 30:	2022		
			2021
Tillee months ended september 50.	2022	(Unit: m	illions of yen)
	¥ 42,088	(Unit: m	2021 illions of yen) 43,678
Profit attributable to owners of the parent		•	illions of yen)
Profit attributable to owners of the parent Profit attributable to participating equity instruments		•	illions of yen) 43,678
Profit attributable to owners of the parent Profit attributable to participating equity instruments Profit attributable to common shareholders	¥ 42,088 —	¥	illions of yen) 43,678
Profit attributable to owners of the parent Profit attributable to participating equity instruments	¥ 42,088 —	¥	43,678 2 43,676
Profit attributable to owners of the parent Profit attributable to participating equity instruments Profit attributable to common shareholders	¥ 42,088 — ¥ 42,088	¥	43,678 2 43,676 nds of shares)

Earnings per share attributable to owners of the parent—Diluted is not stated since Kubota Corporation did not have potentially dilutive common shares that were outstanding during the period.

# 13. DIVIDENDS

Dividends paid are as follows:

# Nine months ended September 30, 2022

Date of resolution	Class of shares	Divider (millions of ye			Effective date
The Meeting of the Board of Directors on February 14, 2022	Common shares	¥ 25,2	05 ¥ 21.0	0 December 31, 2021	. March 22, 2022
The Meeting of the Board of Directors on August 3, 2022	Common shares	¥ 26,2	04 ¥ 22.0	0 June 30, 2022	September 1, 2022

The total amount of *Dividends* based on the resolution of the Meeting of the Board of Directors on August 3, 2022, includes dividends of ¥33 million for shares of the Parent Company held by the Trust in connection with the stock compensation plan.

# Nine months ended September 30, 2021

Date of resolution	Class of shares		Dividends ns of yen)	Divide common s	ends per hare (yen)	Record date	Effective date
The Meeting of the Board of Directors on February 15, 2021	Common shares	¥	22,957	¥	19.00	December 31, 2020	March 22, 2021
The Meeting of the Board of Directors on August 3, 2021	Common shares	¥	25,376	¥	21.00	June 30, 2021	September 1, 2021

#### 14. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value measurements are classified into the following three levels by inputs used for measurements:

- Level 1 quoted prices in active markets for identical assets or liabilities
- Level 2 inputs other than quoted prices included within Level 1 that are observable for the assets or liabilities, either directly or indirectly
- Level 3 unobservable inputs for the assets or liabilities. These are measured using the entity's own assumptions and inputs that are reasonably available or inputs many market participants use with reasonable confidence

#### Financial instruments measured at fair value

The following table presents fair values of financial instruments measured at fair value:

						(U	nit: mill	ions of yen)
				September 3	30, 2022	2		
		Level 1		Level 2		Level 3		Total
Financial assets:								
Financial assets measured at fair value through other comprehensive income:								
Equity financial assets	¥	61,711	¥	_	¥	3,563	¥	65,274
Financial assets measured at fair value through profit or loss:								
Debt financial assets		32,060		_		6,557		38,617
Derivatives:								
Foreign exchange contracts		_		742		_		742
Interest swap contracts		_		473		_		473
Cross-currency interest rate swap contracts		_		3,616		_		3,616
Total	¥	93,771	¥	4,831	¥	10,120	¥	108,722
Financial liabilities:								
Financial liabilities measured at fair value through profit or loss:								
Derivatives:								
Foreign exchange contracts	¥	_	¥	8,794	¥	_	¥	8,794
Interest swap contracts		_		210		_		210
Cross-currency interest rate swap contracts		_		1,956		_		1,956
Total	¥	_	¥	10,960	¥	_	¥	10,960

(Unit: millions of ven)

						(0	mit. IIIIII	ions or yen
	December 31, 2021							
		Level 1		Level 2		Level 3		Total
Financial assets:								
Financial assets measured at fair value through other comprehensive income:								
Debt financial assets	¥	686	¥	_	¥	_	¥	686
Equity financial assets		101,555		_		4,773		106,328
Financial assets measured at fair value through profit or loss:								
Debt financial assets		_		_		5,245		5,245
Derivatives:								
Foreign exchange contracts		_		4,114		_		4,114
Interest swap contracts		_		10		_		10
Cross-currency swap contracts		_		846		_		846
Total	¥	102,241	¥	4,970	¥	10,018	¥	117,229
Financial liabilities:								
Financial liabilities measured at fair value through profit or loss:								
Derivatives:								
Foreign exchange contracts	¥	_	¥	2,598	¥	_	¥	2,598
Stock forward contracts		_		1,325		_		1,325
Interest swap contracts		_		809		_		809
Cross-currency interest rate swap contracts		_		565		_		565
Total	¥	_	¥	5,297	¥	_	¥	5,297

Debt financial assets and equity financial assets classified in Level 1 are measured at fair value using quoted prices for identical assets in active markets.

Derivatives are classified in Level 2 since they are measured at fair value using observable market inputs obtained from major international financial institutions.

Equity financial assets and debt financial assets classified in Level 3 are unlisted equity securities, which are measured by the comparable company comparison method, using the earnings before interest and tax (EBIT) ratio (from 1.2 to 15.1) as a multiple, and by other method. As the EBIT ratio increases (decreases), the fair values on those equity financial assets increase (decrease).

Transfers between levels are recognized at the end of the reporting period. There were no significant transfers of financial instruments between the levels for the nine months ended September 30, 2022 and 2021.

In addition, the Parent Company has acquired additional shares of Escorts Limited (currently, Escorts Kubota Limited) during the three months ended June 30, 2022, and EKL became a subsidiary of the Parent Company. The ¥36,264 million equity interest in EKL as of the fiscal year ended December 31, 2021, is included in equity financial assets classified as Level 1 of financial assets measured at fair value through other comprehensive income.

The following table presents reconciliation of financial instruments classified in Level 3:

			(Unit: milli	ons of yen)
Nine months ended September 30:		2022		2021
Balance at the beginning of the period	¥	10,018	¥	5,782
Gains or losses				
Profit or loss *1		1,020		_
Other comprehensive income *2		(1,545)		1,333
Purchases		647		1,708
Sales		(20)		(18)
Balance at the end of the period	¥	10,120	¥	8,805

#### (Notes)

- 1. Gains or losses are recognized as *finance income* or *finance costs* in the condensed consolidated statement of profit or loss. Of the total gain or loss, the amount related to financial instruments held at the end of the reporting period was ¥1,020 million.
- 2. Gains or losses are recognized as Net change in fair value of financial assets measured at fair value through other comprehensive income in the condensed consolidated statement of comprehensive income.

#### Financial instruments measured at amortized cost

 $The following \ table \ summarizes \ the \ carrying \ amount \ and \ fair \ value \ of \ financial \ instruments \ measured \ at \ amortized \ cost:$ 

(Unit: millions of yen)

	Septembe	September 30, 2022		
	Carrying amount	Fair value	Carrying amount	Fair value
Finance receivables:				
Retail finance receivables	¥ 1,395,721	¥ 1,286,130	¥ 1,079,628	¥ 1,071,340
Finance lease receivables	394,120	443,246	330,725	387,669
Long-term trade accounts receivable	75,232	79,292	67,429	71,853
Debt financial assets	44,786	43,213	_	_
Bonds and borrowings	1,651,027	1,593,937	1,094,509	1,087,720

The fair values of finance receivables, long-term trade accounts receivable, and bonds and borrowings are stated at the present value of future cash flows discounted by the current market interest rate. Long-term trade accounts receivable in the above table include the current portion, which is included in trade receivables in the condensed consolidated statement of financial position.

 $The fair value \ of \ debt \ financial \ assets \ is \ measured \ using \ quoted \ prices \ for \ identical \ assets \ in \ active \ markets.$ 

The carrying amounts of cash and cash equivalents, trade receivables (excluding the current portion of long-term trade accounts receivable), other financial assets (excluding debt financial assets measured at fair value, equity financial assets, and derivatives), trade payables, and other financial liabilities (excluding lease liabilities and derivatives) approximate their fair values due to their short-term maturity.

#### 15. COMMITMENTS AND CONTINGENT LIABILITIES

#### **Legal Proceedings**

Since May 2007, the Company has been subject to 58 asbestos-related lawsuits in Japan, which were filed against the Company or defendant parties consisting of Japanese government and asbestos-related companies, including the Company.

Of these asbestos-related lawsuits, 18 were aggregated into six lawsuits and the Supreme Court has concluded proceedings and ruled that the government and a part of asbestos-related companies were liable for compensation while all claims against the Company were rejected.

Other 40 asbestos-related lawsuits are still ongoing, and the total claims for compensation related to 628 construction workers who suffered from asbestos-related diseases aggregate to ¥22,129 million. Of these ongoing lawsuits, three first instance judgements were rendered for eight lawsuits. The first instance ordered the Company to pay compensation damages of ¥2 million under judgement for one lawsuit, and the other two lawsuits were decided in favor of the Company. All three lawsuits are being heard on the second instance. The court in the second instance rendered a judgment to support the opinion of the first instance for one of the two lawsuits that were decided in favor of the Company. This lawsuit has been appealed to a higher court.

The Company continues to review the status of lawsuits, including consultation with a third-party legal counsel regarding the progress of lawsuits and the likely final outcome. However, the Company believes that it is currently unable to predict the ultimate outcome of lawsuits.

The Company does not have any cost-sharing arrangements with other potentially responsible parties, including Japanese government.

#### Matters Related to the Health Hazards of Asbestos

The Company's plant in Amagasaki, Hyogo Prefecture, Japan, previously produced asbestos-related products. The Company decided to make voluntary consolation payments in June 2005 and established a relief payment program in April 2006 as a voluntary consolation payment to patients of asbestos-related diseases near the plant. With regard to the current and former employees who suffered and are suffering from asbestos-related diseases, the Company provides compensation which is not required by law, but is made in accordance with the Company's internal policies.

In an effort to estimate future asbestos-related expenditures, the Company has considered all available data, including a time series data of historical claims and payments, the incidence rate of asbestos-related disease, and other public information related to asbestos-related disease. However, since the health hazards of asbestos tend to have a longer incubation period, reliable statistics to estimate the incidence rate of asbestos-related disease are not available to the Company. Furthermore, there are no cases where final conclusions are made to the cause and the incidence rate of asbestos-related health hazard at other asbestos-related companies. Hence, the Company believes there is no information to determine the range of the final possible outcome in the future. For these reasons, the Company believes it is not possible to reliably estimate the amount of its ultimate liability, and the Company does not accrue on this contingency.

The Law for the Relief of Patients Suffering from Asbestos-Related Diseases (the "New Asbestos Law") was established by the Japanese government in March 2006. The purpose of this law is to provide prompt relief to persons who sustain asbestos-related diseases but are not relieved by compensation for accidents under workmen's compensation insurance. Contributions under this law are made by the Japanese government, local authorities and business entities. Contributions by business entities commenced from the year ended March 31, 2008, and these include special contributions by business entities which operated a business closely to asbestos.

The Company accrues asbestos-related expenses when the Company receives claims on voluntary consolation payment, relief payment, compensation for current and former employees, and the special contribution in accordance with the New Asbestos Law. The accrued balances for asbestos-related expenses are ¥76 million and ¥125 million at September 30, 2022, and December 31, 2021, respectively. The asbestos-related expenses recognized for the nine months ended September 30, 2022 and 2021, were ¥262 million and ¥453 million, respectively.

# **16. SUBSEQUENT EVENTS**

Not applicable.

# 17. APPROVAL OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The condensed consolidated financial statements were approved on November 11, 2022, by Yuichi Kitao, President and Representative Director of the Parent Company, and Masato Yoshikawa, Executive Vice President and Representative Director, General Manager of Planning and Control Headquarters of the Parent Company.

# 2. Other

On August 3, 2022, the Board of Directors of the Parent Company resolved the interim dividend and paid as follows:

1) Dividend Record Date June 30, 2022

# 2) Amount of Dividends

¥22.00 per common share, a total of ¥26,294 million

The total amount includes dividends of ¥33 million for shares of the Parent Company held by the Trust in connection with the stock compensation plan.

3) Effective Date of Claim of Payment and Commencement of Payment September 1, 2022

# **COVER**

[Document Filed] Confirmation Letter

[Applicable Law] Article 24-4-8, Paragraph 1 of the Financial Instruments and Exchange Act of Japan

[Filed to] Director, Kanto Local Finance Bureau

[Filing Date] November 11, 2022

[Company Name] Kabushiki Kaisha Kubota

[Company Name in English] Kubota Corporation

[Title and Name of Representative] Yuichi Kitao, President and Representative Director

[Title and Name of CFO] Masato Yoshikawa, Executive Vice President and Representative Director,

General Manager of Planning and Control Headquarters

[Address of Head Office] 2-47, Shikitsuhigashi 1-chome, Naniwa-ku, Osaka, JAPAN

[Place Where Available for Public

Inspection]

Kubota Corporation, Tokyo Head Office

(1-3, Kyobashi 2-chome, Chuo-ku, Tokyo, JAPAN)

Tokyo Stock Exchange, Inc.

(2-1, Nihombashi Kabuto-cho, Chuo-ku, Tokyo, JAPAN)

# 1. Matters Related to Adequacy of Statements Contained in the Quarterly Report

Yuichi Kitao, President and Representative Director, and Masato Yoshikawa, Executive Vice President and Representative Director, General Manager of Planning and Control Headquarters, confirmed that statements contained in the Quarterly Report for the third quarter of the 133<sup>rd</sup> business term (from July 1, 2022 to September 30, 2022) were adequate under the Financial Instruments and Exchange Act of Japan.

# 2. Special Notes

Not applicable.