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(In millions of yen)

### FOR IMMEDIATE RELEASE (WEDNESDAY, AUGUST 7, 2013)

### **RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED** JUNE 30, 2013 REPORTED BY KUBOTA CORPORATION

OSAKA, JAPAN, August 7, 2013 --- Kubota Corporation reported its consolidated results for the three months ended June 30, 2013 today.

### **Consolidated Financial Highlights**

### 1. Consolidated results of operations for the three months ended June 30, 2013

(1) Results of operations	(In millions of yen except per common share amounts)						
	Three months ended Change Three months ended						
	Jun. 30, 2013	[%]	Jun. 30, 2012	[%]			
Revenues	¥ 361,754	30.7	¥ 276,699	_			
Operating income	¥ 47,090	49.5	¥ 31,505	—			
Income before income taxes and							
equity in net income of affiliated companies	¥ 50,037	80.9	¥ 27,660	_			
Net income attributable to Kubota Corporation	¥ 30,847	91.9	¥ 16,078	_			
Net income attributable to Kubota Corporation per common share							
Basic	¥ 24.56		¥ 12.80				
Diluted	-		-				

Notes :

1. Change [%] represents percentage change from the corresponding period in the prior year.

2. Comprehensive income (loss) for the three months ended June 30, 2013 and 2012 was \\$50,964 million [-%] and (\\$948 million) [-%], respectively.

3. The results of operations for the three months ended June 30, 2012 and the year ended March 31, 2013 have been retrospectively adjusted, including (2) below, as described in "Accompanying Materials, 2. Other information (3) Accounting changes for consolidated financial statements" on page 6. Because of the above adjustments, the percentage changes of the results of operations for the three months ended Jun. 30, 2012 are not disclosed.

### (2) Financial position

	Jun. 30, 2013	Mar. 31, 2013
Total assets	¥ 1,891,002	¥ 1,846,602
Equity	¥ 891,014	¥ 851,965
Kubota Corporation shareholders' equity	¥ 829,853	¥ 793,311
Ratio of Kubota Corporation shareholders' equity to total assets	43.9%	42.9%

### 2. Cash dividends

			(In yen)		
	Cash dividends per common share				
	Interim	Total			
Year ended March 31, 2013	¥ 8.00	¥ 9.00	¥ 17.00		
Year ending March 31, 2014	Undecided	Undecided	Undecided		

Note :

Although the Company's basic policy for the return of profit to shareholders is to maintain stable dividends or raise dividends, the specific amount of cash dividends for each fiscal year is decided in consideration of the development of business performance, financial conditions and payout ratio including share buybacks. The specific amount of cash dividends for the year ending March 31, 2014 has not been decided at this time and the Company will provide notification of the amount as soon as a decision is made.

### 3. Anticipated results of operations for the year ending March 31, 2014

(In millions of yen except per common share amounts)							
	Six months ending	Change	Year ending	Change			
	Sep. 30, 2013	[%]	Mar. 31, 2014	[%]			
Revenues	¥ 660,000	17.1	¥ 1,400,000	15.6			
Operating income	¥ 78,000	40.1	¥ 160,000	31.8			
Income before income taxes and equity in net income of affiliated							
companies	¥ 80,000	50.8	¥ 165,000	29.7			
Net income attributable to Kubota Corporation	¥ 50,000	60.0	¥ 100,000	28.1			
Net income attributable to Kubota Corporation per common share	¥ 39.81		¥ 79.62				

Note :

Change [%] represents percentage change from the corresponding period in the prior year.

### 4. Other information

- (1) Changes in material subsidiaries: No
- (2) Adoption of simplified accounting procedures or specific accounting procedures for quarterly consolidated financial statements: Yes

Please refer to "Accompanying Materials, 2. Other information (2) Adoption of simplified accounting procedures or specific accounting procedures for quarterly consolidated financial statements" on page 6.

(3) Accounting changes for consolidated financial statements
a) Changes due to the revision of accounting standards: No
b) Changes in matters other than a) above: Yes
Please refer to "Accompanying Materials, 2. Other information (3) Accounting changes for consolidated financial statements" on page 6.

(4) Number of shares outstanding including treasury stock as of June 30, 2013	:	1,256,419,180
Number of shares outstanding including treasury stock as of March 31, 2013	:	1,256,419,180
Number of treasury stock as of June 30, 2013	:	481,975
Number of treasury stock as of March 31, 2013	:	468,372
Weighted average number of shares outstanding during the three months ended June 30, 2013	:	1,255,940,209
Weighted average number of shares outstanding during the three months ended June 30, 2012	:	1,255,938,910

(\*Information on status of the quarterly review by the independent auditor)

This release is not reviewed or audited in accordance with the Financial Instruments and Exchange Law of Japan by the independent auditor because this release is not subject to the quarterly review.

As of the date of this release, the Company's consolidated financial statements for the three months ended June 30, 2013 are under procedure of the quarterly review.

< Cautionary Statements with Respect to Forward-Looking Statements >

This document may contain forward-looking statements that are based on management's expectations, estimates, projections and assumptions. These statements are not guarantees of future performance and involve certain risks and uncertainties, which are difficult to predict. Therefore, actual future results may differ materially from what is forecast in forward-looking statements due to a variety of factors, including, without limitation: general economic conditions in the Company's markets, particularly government agricultural policies, levels of capital expenditures both in public and private sectors, foreign currency exchange rates, the occurrence of natural disasters, continued competitive pricing pressures in the marketplace, as well as the Company's ability to continue to gain acceptance of its products.

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### **1. Review of operations and financial condition**

#### (1) Summary of the results of operations for the three months under review

For the three months ended June 30, 2013, revenues of Kubota Corporation and subsidiaries (hereinafter, the "Company") increased by ¥85.1 billion [30.7 %], to ¥361.8 billion, from the corresponding period in the prior year.

Domestic revenues rose by ¥8.7 billion [7.4 %], to ¥126.2 billion. All reporting segments, which are Farm & Industrial Machinery, Water & Environment, and Other, recorded increases in domestic revenues.

Overseas revenues expanded also in all reporting segments, especially in Farm & Industrial Machinery, and increased overall by ¥76.4 billion [48.0 %], to ¥235.6 billion.

Operating income increased by \$15.6 billion [49.5 %], to \$47.1 billion, from the corresponding period in the prior year due to the effects of yen depreciation and increased revenues. Income before income taxes and equity in net income of affiliated companies increased by \$22.4 billion [80.9 %], to \$50.0 billion, due to increased operating income and the improvement in the foreign exchange gain (loss)-net account. Income taxes were \$17.3 billion and net income rose by \$15.7 billion [86.6 %], to \$33.8 billion. Net income attributable to Kubota Corporation increased by \$14.8 billion [91.9 %], to \$30.8 billion, from the corresponding period in the prior year.

Revenues from external customers and operating income by each reporting segment were as follows.

#### 1) Farm & Industrial Machinery

Farm & Industrial Machinery comprises farm equipment, engines, and construction machinery.

Revenues in this segment increased by 36.5 %, to ¥300.0 billion, from the corresponding period in the prior year and accounted for 82.9 % of consolidated revenues.

Domestic revenues grew by 8.3 %, to ¥73.8 billion. Sales of farm equipment increased mainly due to stable rice prices and an increase in the government budget for subsidies to stabilize farmers' income and other agricultural-related spending. Sales of construction machinery and engines also rose on the steady demand.

Overseas revenues increased by 49.2 %, to ¥226.3 billion, in part due to the effects of yen depreciation. In North America, sales of tractors increased owing to favorable demand trends. Sales of construction machinery rose substantially because of the expansion of the general retail market, while sales of engines remained at almost the same level as in the corresponding period in the prior year. In Europe, sales of tractors and construction machinery increased substantially, and sales of engines increased steadily. In Asia, sales of combine harvesters and rice transplanters rose dramatically, mainly in China. Sales of tractors and engines also increased. Sales of construction machinery expanded largely owing to the recovery of demand in China.

Operating income in Farm & Industrial Machinery increased by 46.1 %, to ¥49.4 billion, mainly due to the effects of yen depreciation and increased revenues.

#### 2) Water & Environment

Water & Environment comprises pipe-related products (ductile iron pipes, plastic pipes, pumps, valves and other products), environment-related products (environmental control plants and other products) and social infrastructure-related products (industrial castings, spiral-welded steel pipes, vending machines, precision equipment, air-conditioning equipment and other products).

Revenues in this segment increased by 6.7 %, to \$53.1 billion, from the corresponding period in the prior year and accounted for 14.7 % of consolidated revenues.

Domestic revenues grew by 5.6 %, to ¥45.0 billion. Although sales of social infrastructure-related products decreased, sales of pipe-related products and environment-related products increased. In pipe-related products, sales of ductile iron pipes, plastic pipes, pumps, and valves expanded.

Overseas revenues rose by 12.7 %, to ¥8.1 billion. Sales of social infrastructure-related products decreased owing to the sales decline in industrial castings. However, sales of pipe-related products posted a major gain, due to growing sales of ductile iron pipes, pumps and valves. In addition, sales of environment-related products increased.

Operating income in Water & Environment decreased slightly, to ¥2.6 billion.

### 3) Other

Other comprises construction, services, and other businesses.

Revenues in this segment increased by 21.1 %, to ¥8.6 billion from the corresponding period in the prior year and accounted for 2.4 % of consolidated revenues. Construction, services and other businesses all reported sales growth.

Operating income in Other decreased by 9.7 %, to ¥0.2 billion.

### (2) Financial condition

### 1) Assets, liabilities, and equity

Total assets at the end of June 2013 amounted to ¥1,891.0 billion, an increase of ¥44.4 billion from the end of March 2013. Among assets, short- and long-term finance receivables increased owing to the expansion of overseas retail finance business.

Among liabilities, notes and accounts payable and other current liabilities decreased. However, interest-bearing debt, which consists of short-term borrowings, current portion of long-term debt and long-term debt, increased due to the increased finance receivables and the effects of yen depreciation. Net assets increased because of the accumulation of retained earnings and a favorable change in the accumulated other comprehensive income (loss). The shareholders' equity ratio was 43.9 %, 1.0 percentage points higher than at the prior fiscal year-end.

### 2) Cash flows

Net cash provided by operating activities during the three months under review was ¥64.5 billion, an increase of ¥27.0 billion in cash inflow from the corresponding period in the prior year. This increase was mainly due to higher net income and the changes in working capital, such as inventories, trade notes and accounts payable, and the shrinkage of decrease in income taxes payable.

Net cash used in investing activities was ¥34.2 billion, an increase of ¥8.7 billion in cash outflow from the corresponding period in the prior year. This increase was mainly due to an increase in expenses for purchases of fixed assets and an increase in finance receivables, while proceeds from sales and redemption of investments increased.

Net cash used in financing activities was ¥13.0 billion, an increase of ¥2.1 billion in cash outflow from the corresponding period in the prior year. This increase was mainly due to a decrease in short-term borrowings. On the other hand, the cash outflow decreased due to an increase in proceeds from the issuance of long-term debt and the decrease in purchases of noncontrolling interests.

As a result, after taking account of the effects of fluctuations in exchange rates, cash and cash equivalents at the end of June 2013 were \$119.9 billion, an increase of \$20.1 billion from the beginning of the period.

### (3) Prospects for the year ending March 31, 2014

The forecasts of the results of operations for the year ending March 31, 2014, which were announced on May 10, 2013, remain unchanged.

These forecasts are based on the assumption of exchange rates of ¥95=US\$1 and ¥125=€1.

# 2. Other information

### (1) Changes in material subsidiaries

None

### (2) Adoption of simplified accounting procedures or specific accounting procedures for quarterly consolidated financial statements

The provision for income taxes is computed by multiplying quarterly income before income taxes and equity in net income of affiliated companies by the estimated annual effective tax rate.

### (3) Accounting changes for consolidated financial statements

Beginning with the first quarter of the current consolidated fiscal year, the Company has changed the reporting periods of certain subsidiaries and affiliated companies with different closing dates from the one for consolidation (as of March 31, 2013, 64 subsidiaries and 10 affiliated companies among 110 subsidiaries and 13 affiliated companies with different closing dates) by a method of provisional settlement to enhance the quality of disclosure and management of the Company's financial results. To reflect the impact of these changes, the Company has retrospectively adjusted its consolidated balance sheets, consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity, consolidated statements of cash flows, consolidated segment information and per common share information in the prior year.

Retrospectively adjusted net income attributable to Kubota Corporation for the year ended March 31, 2013, and Kubota Corporation shareholders' equity and total assets as of March 31, 2013 were as follows:

			(In millions of yen)
	Before retrospective adjustment	Adjustment	After retrospective adjustment
Net income attributable to Kubota Corporation	73,688	4,366	78,054
Kubota Corporation's shareholders' equity	758,515	34,796	793,311
Total assets	1,743,670	102,932	1,846,602

# 3. Consolidated financial statements

# (1) Consolidated balance sheets

Assets (In millions of yen)								
	Jun. 30, 2	2013	Mar. 31, 2013		Change	Jun. 30, 2	2012	
	Amount	%	Amount	%	Amount	Amount	%	
Current assets:								
Cash and cash equivalents	119,881		99,789		20,092	93,594		
Notes and accounts receivable	474,346		507,825		(33,479)	374,719		
Short-term finance receivables-net	154,795		141,157		13,638	114,542		
Inventories	263,354		263,217		137	223,939		
Other current assets	71,615		68,476		3,139	61,191		
Total current assets	1,083,991	57.3	1,080,464	58.5	3,527	867,985	57.7	
Investments and long-term finance receivables	451,752	23.9	422,065	22.9	29,687	328,511	21.9	
Property, plant, and equipment	267,924	14.2	263,783	14.3	4,141	228,442	15.2	
Other assets	87,335	4.6	80,290	4.3	7,045	78,234	5.2	
Total	1,891,002	100.0	1,846,602	100.0	44,400	1,503,172	100.0	

iabilities and Equity (In millions of yen)									
	Jun. 30, 2	Jun. 30, 2013		2013 Mar. 31, 2		Mar. 31, 2013 Change		Jun. 30, 2	2012
	Amount	%	Amount	%	Amount	Amount	%		
Current liabilities:									
Short-term borrowings	132,364		140,324		(7,960)	69,318			
Notes and accounts payable	244,330		247,833		(3,503)	225,876			
Other current liabilities	158,847		168,241		(9,394)	123,936			
Current portion of long-term debt	107,253		78,589		28,664	105,469			
Total current liabilities	642,794	34.0	634,987	34.4	7,807	524,599	34.9		
Long-term liabilities:									
Long-term debt	285,378		291,085		(5,707)	205,493			
Accrued retirement and pension costs	26,689		29,050		(2,361)	39,579			
Other long-term liabilities	45,127		39,515		5,612	17,304			
Total long-term liabilities	357,194	18.9	359,650	19.5	(2,456)	262,376	17.5		
Equity:									
Kubota Corporation shareholders' equity:									
Common stock	84,070		84,070		—	84,070			
Capital surplus	88,967		88,919		48	89,271			
Legal reserve	19,539		19,539		—	19,539			
Retained earnings	625,502		605,962		19,540	573,188			
Accumulated other comprehensive income (loss)	11,997		(4,976)		16,973	(82,793)			
Treasury stock	(222)		(203)		(19)	(19,348)			
Total Kubota Corporation shareholders' equity	829,853	43.9	793,311	42.9	36,542	663,927	44.1		
Noncontrolling interests	61,161	3.2	58,654	3.2	2,507	52,270	3.5		
Total equity	891,014	47.1	851,965	46.1	39,049	716,197	47.6		
Total	1,891,002	100.0	1,846,602	100.0	44,400	1,503,172	100.0		

## (2) Consolidated statements of income

(In millions of yen)

		Three months ended Jun. 30, 2013Three months ended Jun. 30, 2012Change						ge	Year en Mar. 31,	
	Amount	%	Amount %		Amount	%	Amount	%		
Revenues	361,754	100.0	276,699	100.0	85,055	30.7	1,210,566	100.0		
Cost of revenues	256,781	71.0	201,151	72.7	55,630	27.7	880,891	72.8		
Selling, general, and administrative expenses	57,818	16.0	43,694	15.8	14,124	32.3	208,605	17.2		
Other operating (income) expenses	65	0.0	349	0.1	(284)	(81.4)	(289)	( 0.0)		
Operating income	47,090	13.0	31,505	11.4	15,585	49.5	121,359	10.0		
Other income (expenses):										
Interest and dividend income	1,544		1,325		219		3,799			
Interest expense	(341)		(449)		108		(1,330)			
Gain on sales of securities-net	1,356		126		1,230		154			
Valuation loss on other investments	—		(5)		5		(360)			
Foreign exchange gain (loss)-net	(2,597)		(5,638)		3,041		8,753			
Other-net	2,985		796		2,189		(5,197)			
Other income (expenses), net	2,947		(3,845)		6,792		5,819			
Income before income taxes and equity in net income of affiliated companies	50,037	13.8	27,660	10.0	22,377	80.9	127,178	10.5		
Income taxes	17,257		10,220		7,037		41,660			
Equity in net income of affiliated companies	1,028		681		347		1,606			
Net income	33,808	9.3	18,121	6.5	15,687	86.6	87,124	7.2		
Less: Net income attributable to noncontrolling interests	2,961		2,043		918		9,070			
Net income attributable to Kubota Corporation	30,847	8.5	16,078	5.8	14,769	91.9	78,054	6.4		

Net income attributable to Kubota Corporation per	(In yen)			
Basic	24.56	12.80		62.15

# (3) Consolidated statements of comprehensive income

			(In millions of yen)
	Three months ended Jun. 30, 2013	Three months ended Jun. 30, 2012	Change
Net income	33,808	18,121	15,687
Other comprehensive income (loss), net of tax:			
Foreign currency translation adjustments	13,281	(13,593)	26,874
Unrealized gains (losses) on securities	3,804	(6,292)	10,096
Unrealized gains (losses) on derivatives	57	(12)	69
Pension liability adjustments	14	828	(814)
Other comprehensive income (loss)	17,156	(19,069)	36,225
Comprehensive income (loss)	50,964	(948)	51,912
Less: Comprehensive income (loss) attributable to noncontrolling interests	3,144	(132)	3,276
Comprehensive income (loss) attributable to Kubota Corporation	47,820	(816)	48,636

## (4) Consolidated statements of cash flows

(In millions of yen)

	Three months ended	Three months ended	Change	
	Jun. 30, 2013	Jun. 30, 2012	Change	
Operating activities:				
Net income	33,808	18,121		
Depreciation and amortization	8,530	6,205		
Gain on sales of securities-net	(1,356)	(126)		
Valuation loss on other investments	_	5		
Equity in net income of affiliated companies	(1,028)	(681)		
Deferred income taxes	4,183	3,544		
Decrease in notes and accounts receivable	35,204	38,776		
(Increase) decrease in inventories	7,382	(11,265)		
Increase in other current assets	(6,144)	(6,905)		
Increase (decrease) in trade notes and accounts payable	(5,151)	6,625		
Decrease in income taxes payable	(6,962)	(12,099)		
Decrease in other current liabilities	(3,322)	(7,445)		
Decrease in accrued retirement and pension costs	(2,469)	(973)		
Other	1,784	3,710		
Net cash provided by operating activities	64,459	37,492	26,967	
Investing activities:				
Purchases of fixed assets	(13,096)	(9,350)		
Proceeds from sales of property, plant, and equipment	446	678		
Proceeds from sales and redemption of investments	6,572	184		
Increase in finance receivables	(79,300)	(54,837)		
Collection of finance receivables	48,680	36,048		
Net decrease in short-term loan receivables from affiliated companies	2,535	1,545		
Net (increase) decrease in time deposits	(265)	147		
Other	237	139		
Net cash used in investing activities	(34,191)	(25,446)	(8,745)	
Financing activities:				
Proceeds from issuance of long-term debt	28,613	19,761		
Repayments of long-term debt	(15,389)	(10,145)		
Net decrease in short-term borrowings	(14,252)	(5,313)		
Cash dividends	(11,307)			
Purchases of treasury stock	(19)	(3)		
Purchases of noncontrolling interests	(3)	(4,915)		
Other	(595)	(174)		
Net cash used in financing activities	(12,952)	(10,840)	(2,112)	
Effect of exchange rate changes on cash and cash equivalents	2,776	(1,002)	3,778	
Net increase in cash and cash equivalents	20,092	204		
Cash and cash equivalents, beginning of period	99,789	93,390		
Cash and cash equivalents, end of period	119,881	93,594	26,287	

## (5) Notes to assumption for going concern

None

### (6) Consolidated segment information

#### 1) Reporting segments

Information by reporting segments

Three months ended Jun. 30, 2013 (In millions of yer							
		Farm & Industrial Machinery	Water & Environment	Other	Adjustments	Consolidated	
Revenues	External customers	300,047	53,130	8,577	_	361,754	
	Intersegment	13	792	4,942	(5,747)	—	
	Total	300,060	53,922	13,519	(5,747)	361,754	
Operating income		49,373	2,560	176	(5,019)	47,090	

Three months ended Jun. 30, 2012 (In million						
		Farm & Industrial Machinery	Water & Environment	Other		Consolidated
Revenues	External customers	219,799	49,816	7,084	_	276,699
	Intersegment	14	857	3,925	(4,796)	_
	Total	219,813	50,673	11,009	(4,796)	276,699
Operating income		33,788	2,639	195	(5,117)	31,505

Notes:

1. The amounts in "Adjustments" include the eliminations of intersegment transactions and the unallocated corporate expenses. 2. The aggregated amounts of operating income are equal to those in the consolidated statements of income. Please refer to the consolidated statements of income for the reconciliation of operating income to income before income taxes and equity in net income of affiliated companies.

3. Intersegment revenues are recorded at values that approximate market prices.

### 2) Geographic information

Information for revenues from ext	(In millions of yen)			
	Three months ended	Three months ended		
	Jun. 30, 2013			
Japan	126,199	117,549		
North America	91,076	67,028		
Europe	46,703	27,158		
Asia Outside Japan	87,436	56,072		
Other Areas	10,340	8,892		
Total	361,754	276,699		

Notes:

1. Revenues from North America include those from the United States of ¥77,863 million and ¥58,026 million for the three months ended June 30, 2013 and 2012, respectively.

2. There is no single customer from whom revenues exceeded 10% of total consolidated revenues of the Company.

# (7) Consolidated statements of changes in equity

								(In mil	lions of yen)	
	Shares of	of Kubota Corporation shareholders' equity								
	common stock outstanding (thousands)	Common stock	Capital surplus	Legal reserve	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock	Non- controlling interests	controlling	Total equity
Balance at March 31, 2013	1,255,951	84,070	88,919	19,539	605,962	(4,976)	(203)	58,654	851,965	
Net income					30,847			2,961	33,808	
Other comprehensive income						16,973		183	17,156	
Cash dividends paid to Kubota Corporation shareholders, ¥9 per common share					(11,307)				(11,307)	
Cash dividends paid to noncontrolling interests								(595)	(595)	
Purchases and sales of treasury stock	(14)						(19)		(19)	
Changes in ownership interests in subsidiaries			48					(42)	6	
Balance at June 30, 2013	1,255,937	84,070	88,967	19,539	625,502	11,997	(222)	61,161	891,014	

# (8) Consolidated revenues by reporting segments

		Three months Jun. 30, 20		Three months Jun. 30, 20	Change		Year ended Mar. 31, 2013		
		Amount	%	Amount	%	Amount	%	Amount	%
	Farm Equipment and Engines	261,151	72.2	193,168	69.8	67,983	35.2	781,911	64.6
	Domestic	66,597		61,357		5,240	8.5	232,691	
	Overseas	194,554		131,811		62,743	47.6	549,220	
	Construction Machinery	38,896	10.7	26,631	9.6	12,265	46.1	110,107	9.1
	Domestic	7,184		6,750		434	6.4	33,632	
	Overseas	31,712		19,881		11,831	59.5	76,475	
Far	m & Industrial Machinery	300,047	82.9	219,799	79.4	80,248	36.5	892,018	73.7
	Domestic	73,781	20.4	68,107	24.6	5,674	8.3	266,323	22.0
	Overseas	226,266	62.5	151,692	54.8	74,574	49.2	625,695	51.7
	Pipe-related Products	27,683	7.7	23,408	8.5	4,275	18.3	151,032	12.5
	Domestic	24,603		22,385		2,218	9.9	135,638	
	Overseas	3,080		1,023		2,057	201.1	15,394	
	Environment-related Products	10,268	2.8	8,892	3.2	1,376	15.5	64,917	5.3
	Domestic	9,668		8,500		1,168	13.7	61,610	
	Overseas	600		392		208	53.1	3,307	
	Social Infrastructure-related Products	15,179	4.2	17,516	6.3	(2,337)	(13.3)	67,972	5.6
	Domestic	10,752		11,740		(988)	(8.4)	48,366	
	Overseas	4,427		5,776		(1,349)	(23.4)	19,606	
Wa	ter & Environment	53,130	14.7	49,816	18.0	3,314	6.7	283,921	23.4
	Domestic	45,023	12.4	42,625	15.4	2,398	5.6	245,614	20.3
	Overseas	8,107	2.3	7,191	2.6	916	12.7	38,307	3.1
Oth	er	8,577	2.4	7,084	2.6	1,493	21.1	34,627	2.9
	Domestic	7,395	2.1	6,817	2.5	578	8.5	31,090	2.6
Overseas		1,182	0.3	267	0.1	915	342.7	3,537	0.3
Tot	al	361,754	100.0	276,699	100.0	85,055	30.7	1,210,566	100.0
	Domestic	126,199	34.9	117,549	42.5	8,650	7.4	543,027	44.9
	Overseas	235,555	65.1	159,150	57.5	76,405	48.0	667,539	55.1