

The Kubota Group in Numbers



■ Group companies

188

Overseas group companies

128



■ Consolidated employees

41,027



■ Business footprint

120+ countries



■ Revenue

¥1,920.0 billion

Overseas revenue

¥1,294.7 billion



Overseas revenue ratio

2019

2000

18.7%

2010

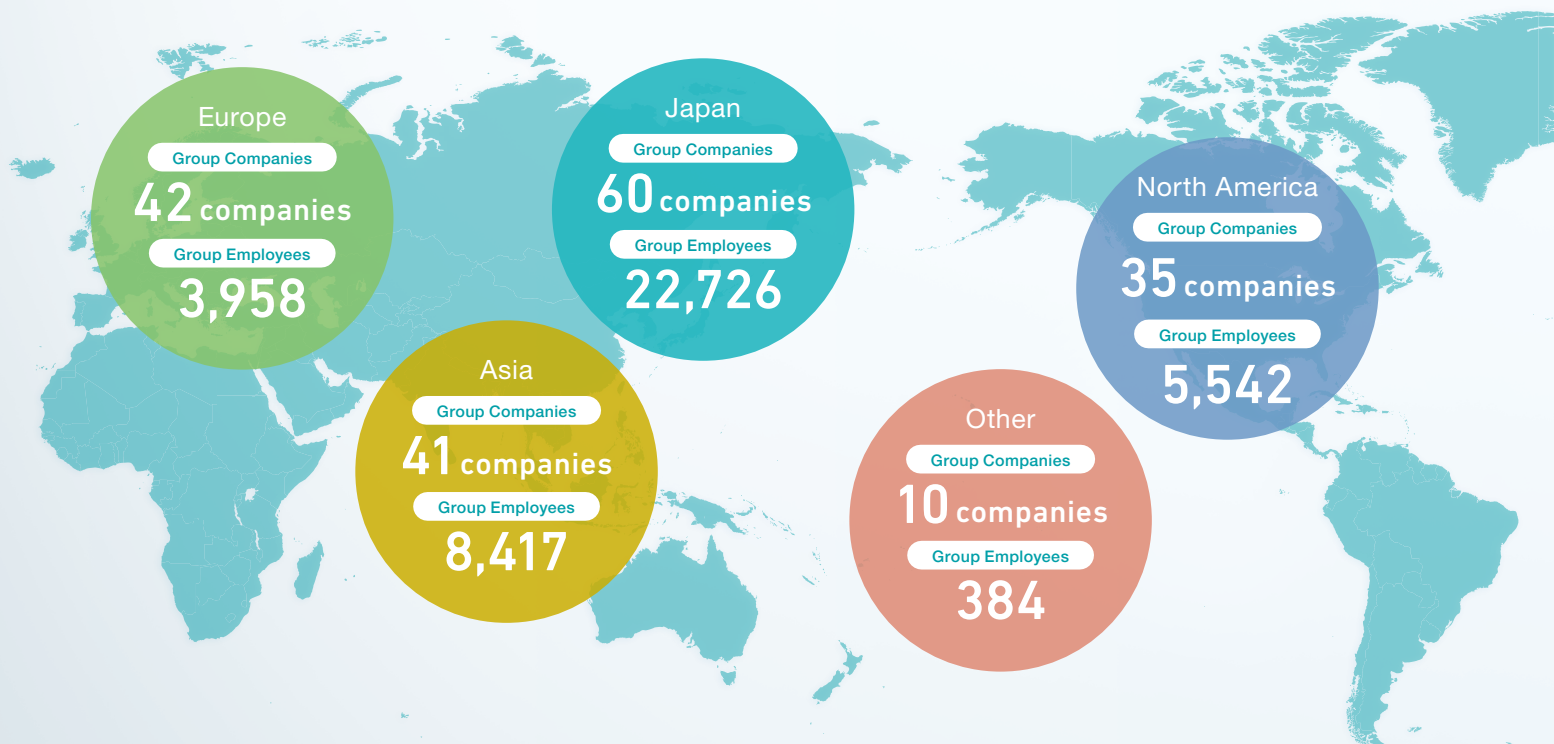
46.1%

▶ 67.4%



■ Operating profit (Operating margin)

¥201.7 billion (10.5%)



(As of December 31, 2019)

■ Total tractor production volume

More than
four million
units worldwide
(cumulative)



Kubota tractors are used in agricultural settings throughout the world, where they contribute to food production.

■ Total engine production volume

More than
30 million units
worldwide
(cumulative)



Kubota engines support global industry with characteristic high-efficiency, energy- and labor-saving performance.

■ Share of Thailand Tractor Market / Share of Asian Combine Harvester Market

No.1



Refined on the front lines of Japanese rice cultivation, Kubota agricultural machinery has an excellent reputation in Asia's leading rice growing countries.

■ Engine Line-up

Approximately
2,000 models

Kubota produces an abundant lineup of engines to meet every kind of customer need.

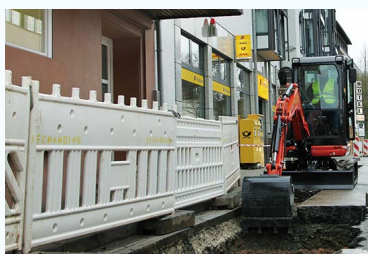
■ European Emissions Regulations

Stage V compliant

Kubota also has made engines that meet Europe's rigorous emissions regulations. We support local industry while considering the environment.

■ Sales Volume of Mini Excavators

Global **No.1**
for 18 consecutive years



Kubota pioneered the mini excavator, and has been quick to expand into overseas markets. These machines have earned high praise on building sites around the world.

* Since 2002, from "Off-highway research 2019."

■ Global Supply Record of Ductile Iron Pipes

Over **70 countries**



Kubota water pipes are world renowned for durability and performance. They are currently used in the water infrastructure of over 70 countries.

■ Submerged membrane unit deliveries

More than
6,000
worldwide



Kubota's submerged membrane units—which decontaminate sewage and industrial wastewater—help solve wastewater treatment issues worldwide.

■ Adoption Rate of Kubota Facilities for High-purity Water Treatment Facilities in Japan

Approximately
80%

* Based on activated charcoal-treated water volume



Products supported by Kubota's advanced water treatment technologies are used in many water purification facilities in Japan.