## **Relationships with Our Shareholders and Investors**

## **Constructive Dialogue with Shareholders**

Kubota promotes constructive dialogue with shareholders and investors in order to sustain corporate growth and improve corporate value in the medium to long term.

Kubota holds results briefings for domestic and foreign institutional investors, company information sessions for individual investors, and factory tours. Going forward, we will continue to actively engage in dialogue with all stakeholders.

## **Dialogue with Individual Shareholders**

In 2019 we invited 40 shareholders to our Keiyo Plant where we produce ductile iron pipes in order to showcase the products we manufactured at the time of the company's founding. Around 60 shareholders also participated in private tours of Genmai Genkido, where our brown rice paste is made, and Kubota Farm.

In aiming to expand our number of actively supportive shareholders, we also held company information sessions and engaged in discussions around the country on 21 occasions.

And for the first time ever, last year we were one of the exhibitors at a women's seminar in an effort to enhance dialogue between our female Audit & Supervisory Board member and female investors.

Information for individual investors (only in Japanese) www.kubota.co.jp/ir/sh\_info/personal/



Plant tour for shareholders (Keiyo Plant)



Tour at brown rice paste manufacturing plant

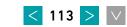


Sweet potato digging experience at Kubota Farm



Women's seminar

HIGHLIGHT 2020 ENVIRONMENT SOCIETY GOVERNANCE



## **Dialogue with Institutional Investors and Analysts**

Kubota Corporation has approximately 320 individual and group meetings per year with institutional investors and analysts. Kubota Corporation also holds a year-end results briefing in February and an interim results briefing in August. Furthermore, Kubota Corporation strives to enhance early and fair disclosure by releasing its financial and other information in Japanese and English, including releasing the scripts and Q&A summary at the interim and year-end results briefings and supplementary information for the first and third quarter results on its website.

In addition, Kubota Corporation regularly holds tours and business briefing sessions at its domestic factories and overseas subsidiaries. Kubota Corporation held a product showcase tour and engine business briefing session in January 2019, and a briefing session about R&D strategy and smart farming in December 2019.

Information for investors www.kubota.com/company/ir/